PRISM JOHNSON LIMITED

Amongst India's Leading
Integrated
Building Materials Companies

PRISM CEMENT



JOHNSON DESIGNERS' CHOICE

PRISM RMC

Q2 FY27 INVESTOR UPDATE

November 2026





Performance Review

Q2 FY27: Revenue Growth, Improved Profitability and Stronger Balance Sheet

Prism Johnson delivered 8.3% YoY growth in consolidated **revenue** to ₹1,874 Cr in Q2 FY27, supported by growth across all three businesses. **EBITDA** increased 4.3% YoY to ₹194.3 Cr, led by improved profitability in H&R Johnson (HRJ), partially offset by lower EBITDA in Prism Cement and Prism RMC.

In Q2 FY27, **PBT** (before exceptional items) increased to ₹57.3 Cr from ₹14.8 Cr in Q2 FY26, further supported by lower finance costs and depreciation [(1)].

ROCE improved to 15.1% from 9.6%, reflecting stronger operating performance and disciplined capital allocation, supported by an asset-light operating mix, including outsourced cement grinding, strategic tile sourcing and select franchisee-led RMC operations.

The Company made significant progress in strengthening its balance sheet, with **effective net debt**—including financial obligations, LC and CAD bills—declining to ₹467 Cr as of September 2026 from ₹888 Cr as of March 2026. The reduction was supported by proceeds from the divestment of non-core assets [(2)] and cash accruals from operations.

Q2 FY27	H1 FY27
₹1,874 Cr Revenue **+8.3% YoY**	**₹3,718 Cr** Revenue **+5.4% YoY**
₹194 Cr EBITDA **+4.3% YoY**	**₹415 Cr** EBITDA **+15.1% YoY**
15.1% ROCE [(3)] **+550 bps YoY**	**17.9%** ROCE [(3)] **+908 bps YoY**

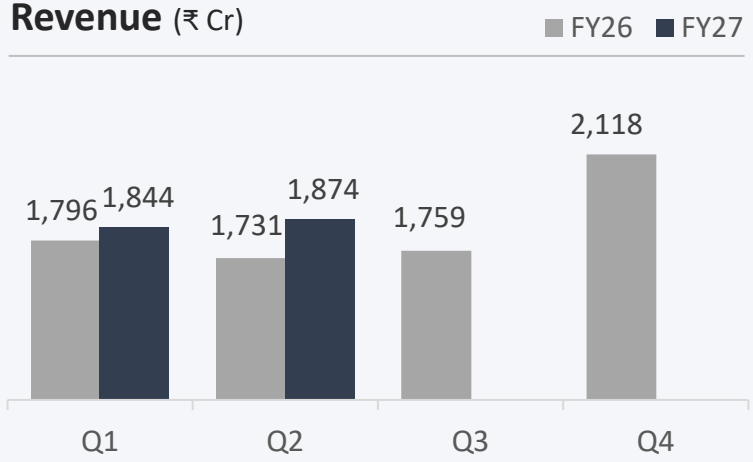
[(1)] The decrease in depreciation charge during the current period is primarily attributable to certain classes of assets being substantially depreciated in earlier periods under the useful-life based depreciation policy as per Schedule II of the Companies Act, 2013 / Ind AS 16, and certain assets having reached their residual value. This, coupled with limited incremental capex during the period, has resulted in lower depreciation.

[(2)] Divestment of RQBE was completed on 1 July 2026 for a consideration of ₹325.87 Cr. A gain of ₹161.56 Cr was recognised in Q2 FY27 under discontinued operations and was not recognised in Prism Johnson's continuing operations P&L.

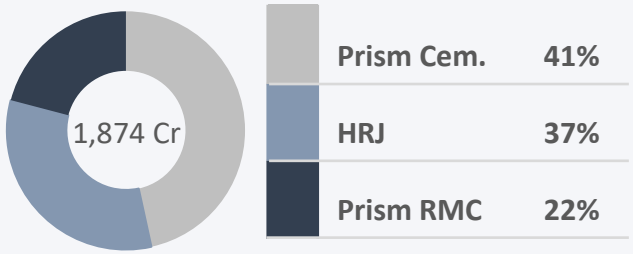
[(3)] ROCE is annualised.

Q2 FY27 Financial Performance Highlights

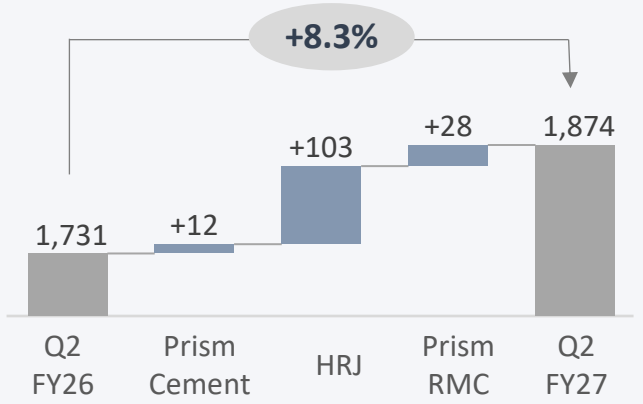
Revenue (₹ Cr)



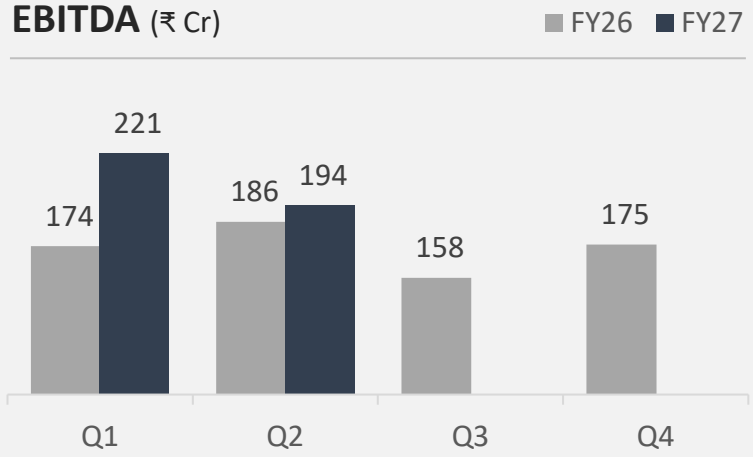
Revenue Mix – Q2 FY27 (%)



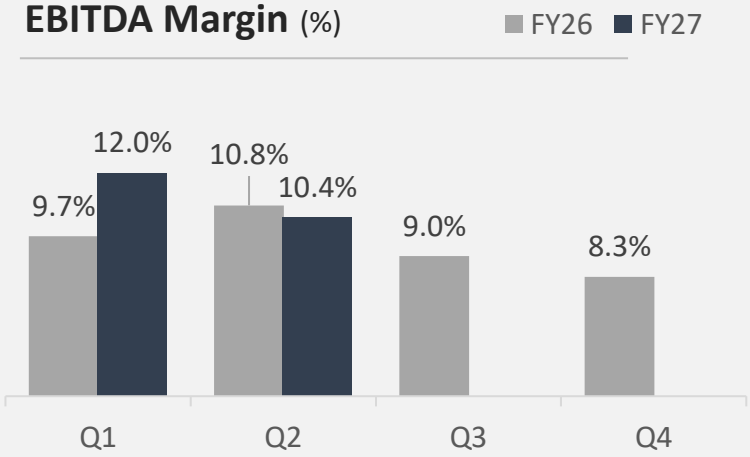
Revenue Bridge | Segment Contribution



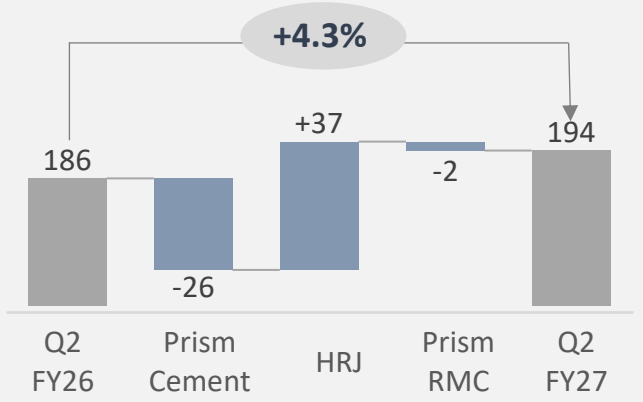
EBITDA (₹ Cr)



EBITDA Margin (%)

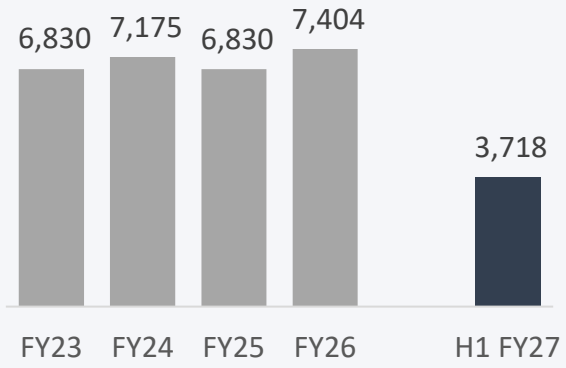


EBITDA Bridge | Segment Contribution

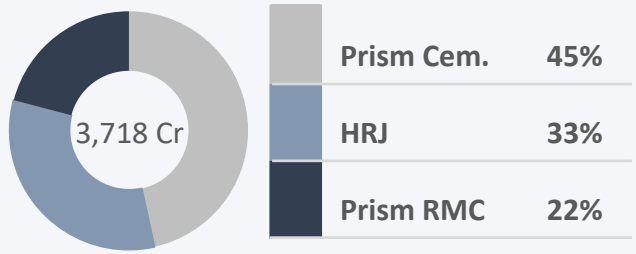


H1 FY27 Financial Performance Highlights

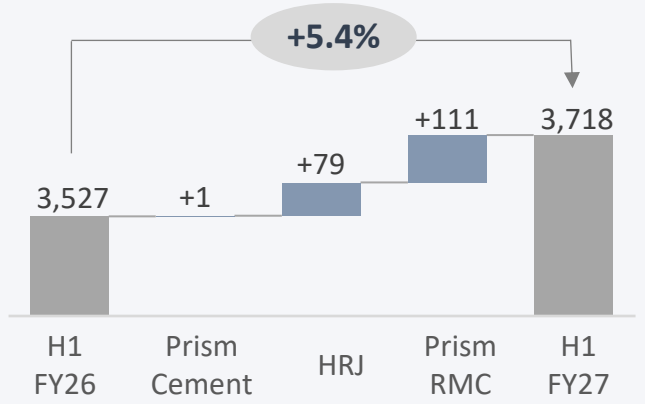
Revenue (₹ Cr)



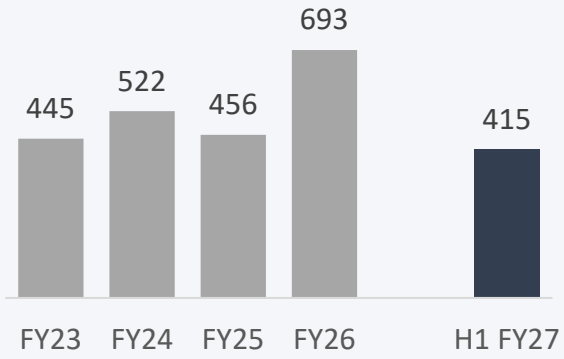
Revenue Mix – H1 FY27 (%)



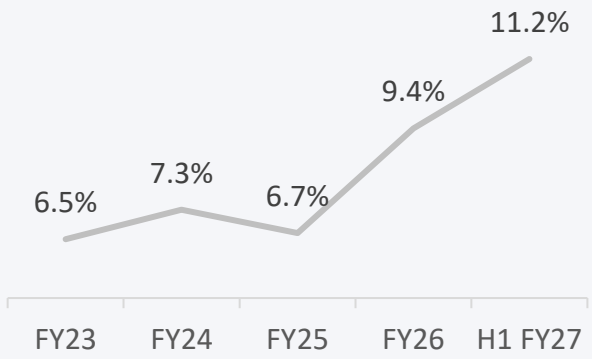
Revenue Bridge | Segment Contribution



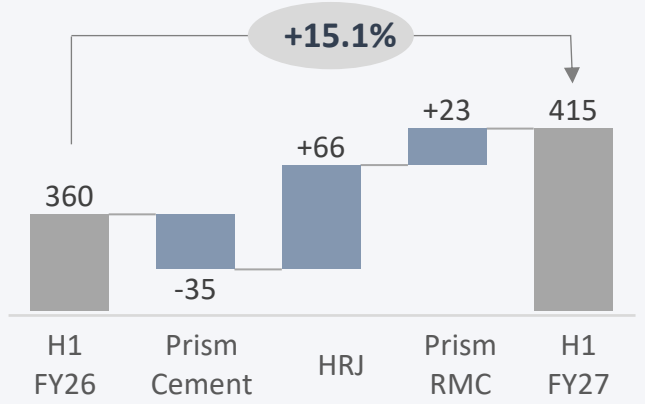
EBITDA (₹ Cr)



EBITDA Margin (%)

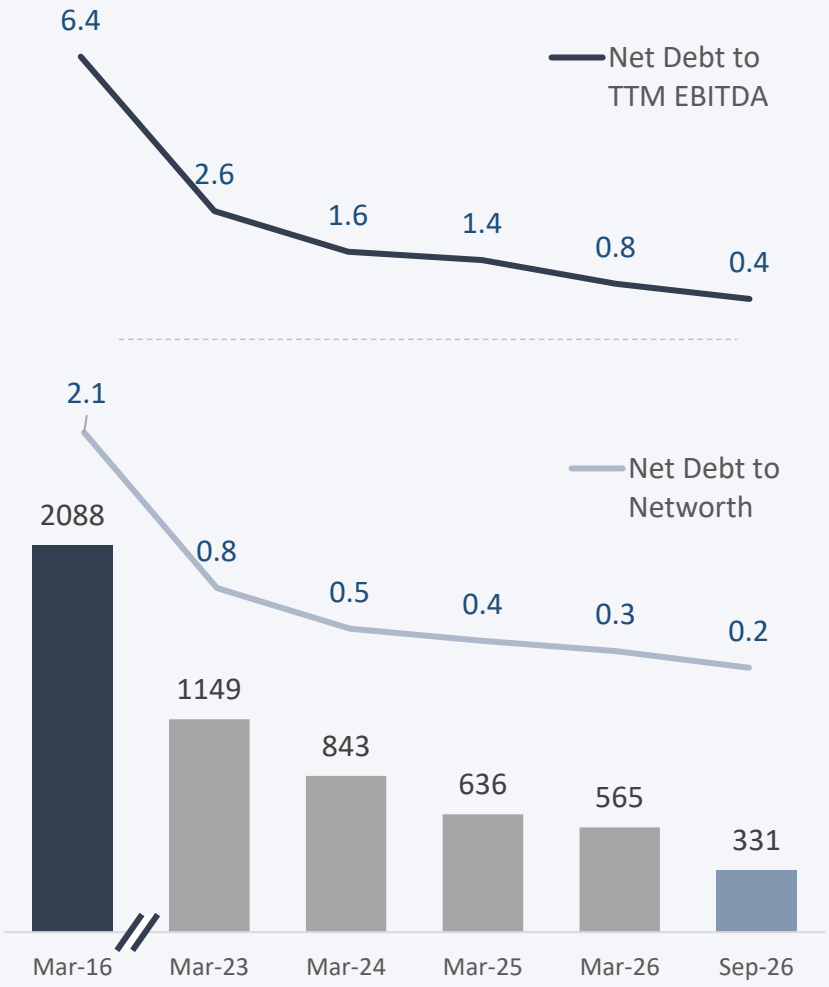


EBITDA Bridge | Segment Contribution



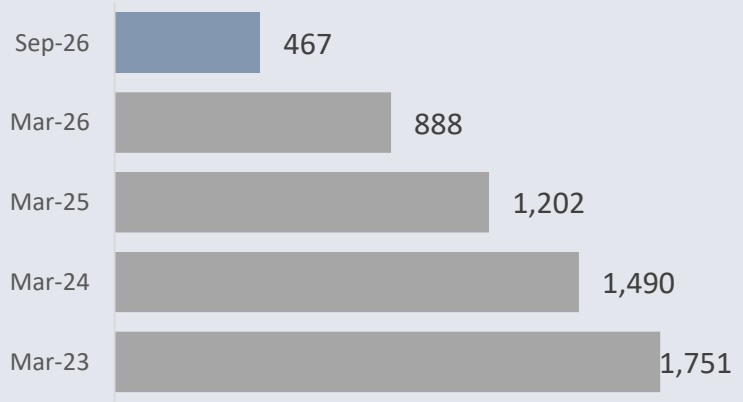
Debt| Strengthening Balance Sheet Through Sustained Debt Reduction & Non-Core Asset Monetisation

Net Debt (₹ Cr)



Effective Net Debt[1] (₹ Cr)

Consolidated	Mar-26	Sep-26
Long Term Debt	1,003	533
Short Term Debt	110	124
Cash, FD & Bank Balance	548	326
(a) Net Debt	**565**	**331**
(b) Financial Obligations[2]	81	41
(c) LC & CAD Bills[3]	242	95
Effective Net Debt (a+b+c)	**888**	**467**



Prism Johnson Ltd. Completes Strategic Exit from RQBE

- Divested its entire 51% stake in RQBE for ₹325.87 Cr
- Transaction completed on 1 July 2026, with gain of ₹161.56 Cr recognised in Q2 FY27 under discontinued operations
- Strengthens balance sheet and sharpens focus on core building materials business

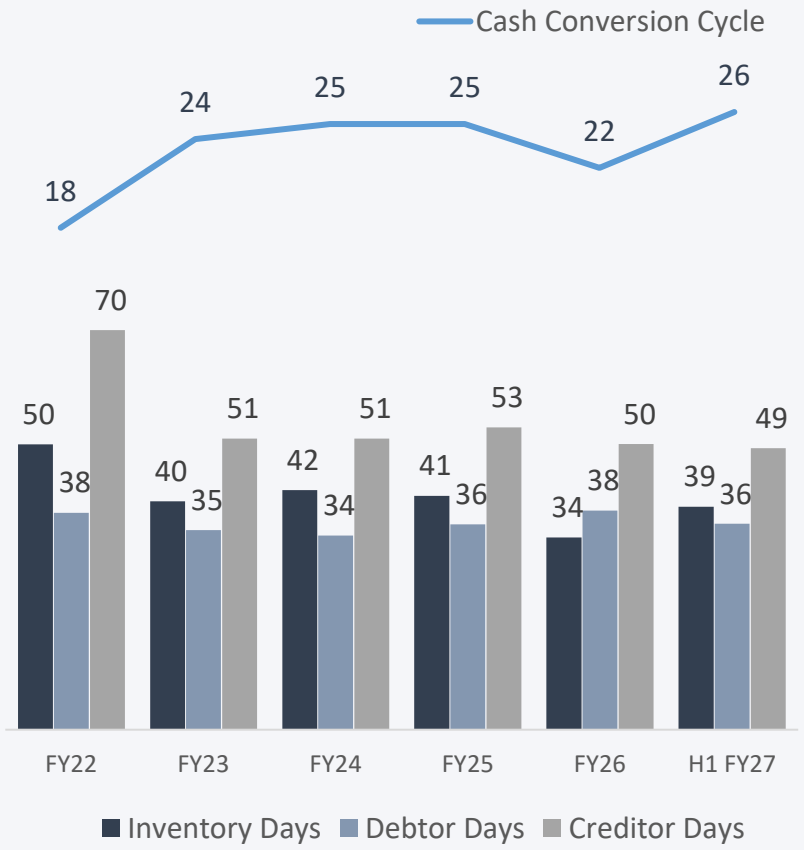
*(1) **Effective Net Debt definition revised** to include LC and CAD Bills in addition to Financial Obligations*

(2) Financial Obligations primarily comprises trade payables/vendor financing facilities availed by the Company to support working capital requirements

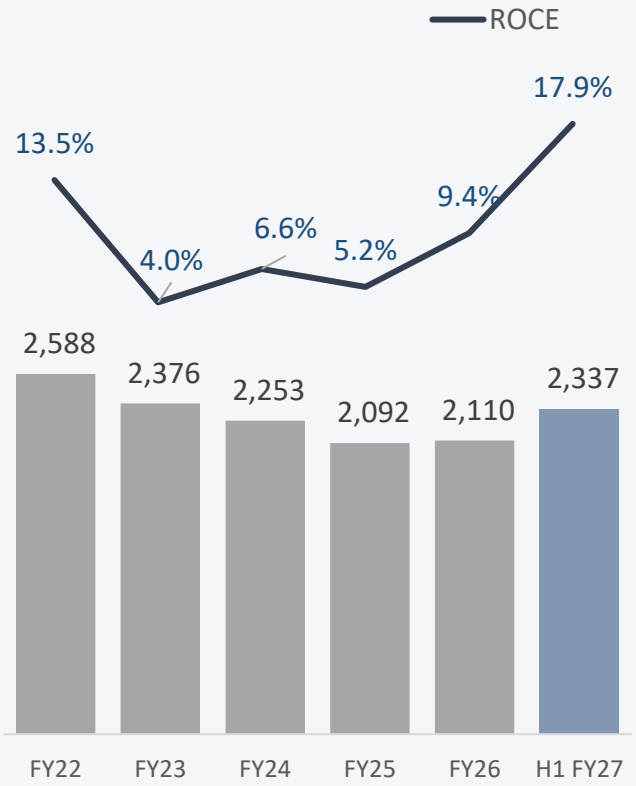
(3) LC and CAD Bills are presented based on MIS records. Since interest is calculated up to the expiry of the respective instruments and excludes pro-rata interest accrued as of the balance sheet date, these figures may differ from the reported balance sheet amounts

Balance Sheet & Cash Flow Strength

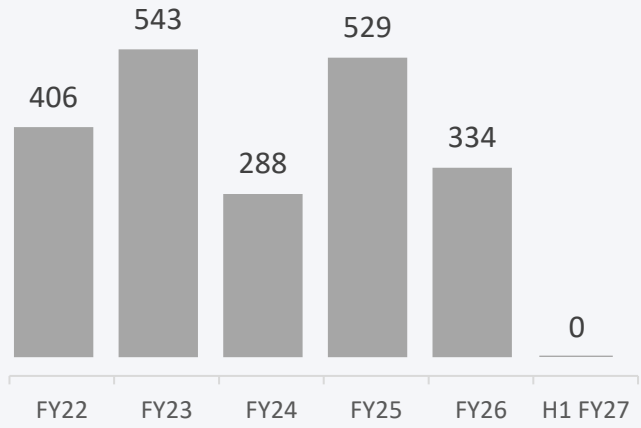
Working Capital[1] (Days)



Capital Employed (₹ Cr) & ROCE[2]



Free Cash Flow[3] (FCF) (₹ Cr)



Free Cash Flow (pre-capex and investments), excluding the cash outflow of ₹26 Cr towards payment of Financial Obligations, stood at ₹26 Cr in H1 FY27

[1] The decrease in Creditor Days starting from FY23 is primarily due to reclassification / re-grouping in trade payables

[2] EBIT includes Other Income for ROCE calculation

[3] Operating Free Cash Flows is Pre-Capex & Investments

Awards & Recognition in Q2 FY27



Confederation of Indian Industry

Cement Division won the **CII National Award for Excellence in Energy Management 2026**, recognising its efforts and achievements in energy efficiency and excellence in energy management. The award promotes the sharing of best practices and technologies across the cement industry.

Greentech® Foundation

Cement Division won **Sustainability of the Year 2025 at the Greentech 25th Environment & Sustainability Awards 2026**, recognising its commitment to environmental excellence, energy efficiency, resource conservation and sustainable operations..



JOHNSON®
DESIGNERS' CHOICE



H & R Johnson | Amongst the Leading Tiles & Bath Fittings Companies in India

Legacy Brand, established in **1958**

Wide product range:

- **Tiles**
- **Sanitary-ware & Bath-fittings**
- **Quartz & Engineered Marbles**

22 Large Format Experience Centres

- Wide Distribution Network with around 900 dealers
- Launched a multimedia advertising campaign in May 2025 in regional languages across several media platforms, including television, to further strengthen brand visibility

11 Tiles Manufacturing Plants

Tiles manufacturing capacity:
Total **~64 MSM,** including JVs

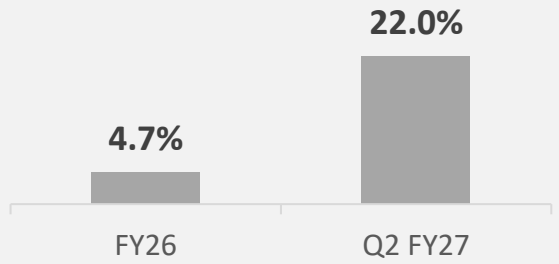
Faucet manufacturing capacity:
2 plants with a combined capacity of **~3.8 million pieces** per annum

Sanitaryware manufacturing capacity:
1 joint venture plant with capacity of **~11,000 tonnes** per annum

4.5 MW Solar Capacity

- Solar Capacity across HRJ own plants
- **Rainwater harvesting** contributed **17%** of total water consumption in FY26

ROCE



Capital Employed
Stood at ₹988 Cr as on September 30, 2026



H & R Johnson : Strong Profitability Improvement in Q2 FY27

HRJ delivered a strong improvement in profitability in Q2 FY27, with **EBITDA** increasing 87.5% YoY to ₹79.2 Cr and EBITDA margin expanding to 11.5% from 7.2% in Q2 FY26. The improvement was supported by higher realisations and cost efficiencies, including temporary cost-reduction measures. The division expects to sustain underlying EBITDA margins above 9%.

Revenue increased 17.6% YoY to ₹690 Cr in Q2 FY27. The Tiles Division recorded 16.7% growth to ₹564 Cr, while JBD revenue grew 17.5% to ₹90 Cr and IPNR revenue increased 45.3% to ₹34 Cr.

Tile realisations increased 17.1% YoY to ₹396/sqm, reflecting price increases implemented to pass on higher energy costs, along with an improved product mix. Over the longer term, a higher share of GVT tiles is expected to support realisations. GVT accounted for 44% of HRJ's tile mix in Q2 FY27, compared to around 70–80% for the industry.

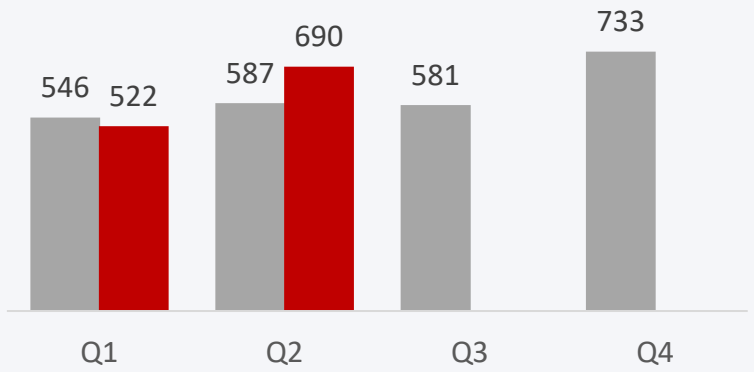
Tile sales volumes remained flat YoY at 14.3 MSM, reflecting channel partners' adjustment to higher price points and supply chain disruptions in Morbi, where our operations are more concentrated. However, volumes recovered strongly QoQ, rising 32.5% in Q2 FY27 as operations rebounded from Middle East crisis-related disruptions.

Tile operations have now stabilised, with adequate gas availability across manufacturing locations. The division continues to monitor developments in the Middle East and their potential implications on energy costs and availability. With normalised tile operations and continued traction in the Bathware and IPNR businesses, HRJ is well-positioned to sustain its profitability momentum in the coming quarters.

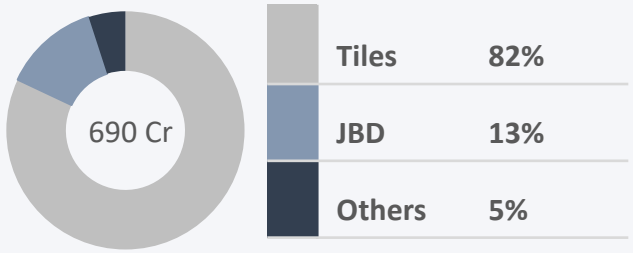
Following the successful modernisation/rationalisation of tile plants in the recent past, H & R Johnson continues to evaluate further opportunities to improve manufacturing efficiency, enhance product capabilities and support margin expansion.

Q2 FY27 Financial Performance Highlights

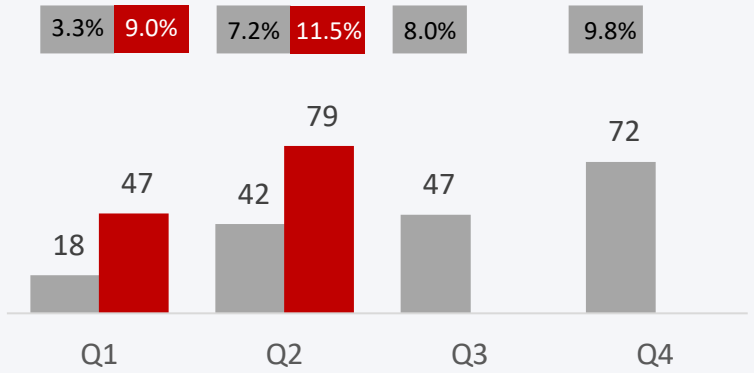
Revenue[(1)] (₹ Cr)



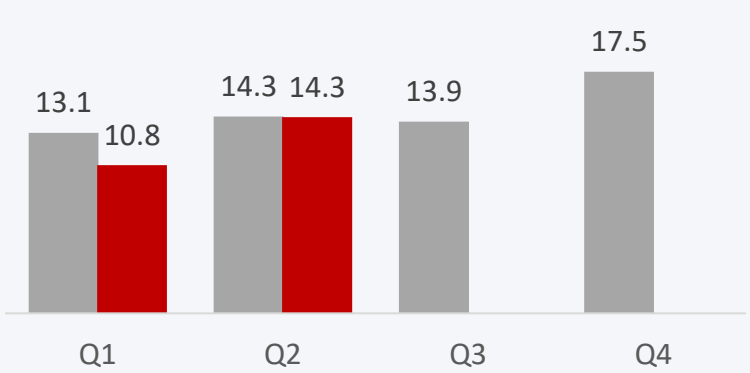
Revenue Mix – Q2 FY27 (%)



EBITDA[(1)] (₹ Cr and %)



Tiles Volume (million m²)

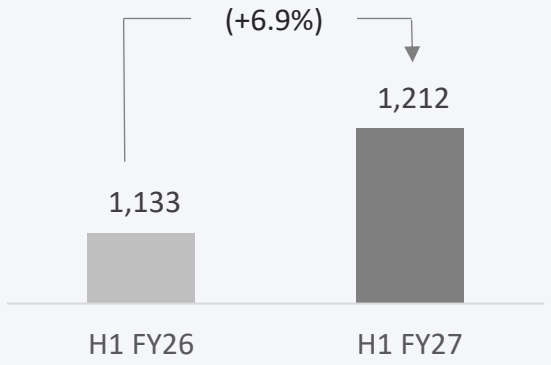




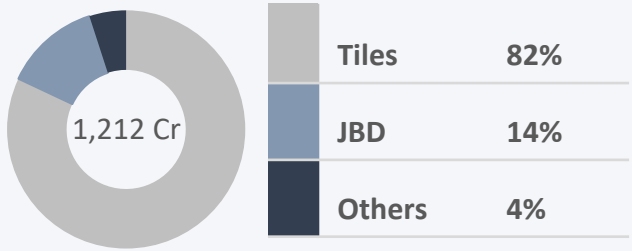
[(1)] Includes Tiles, JBD and others (IPNR & JMQ)

H1 FY27 Financial Performance Highlights

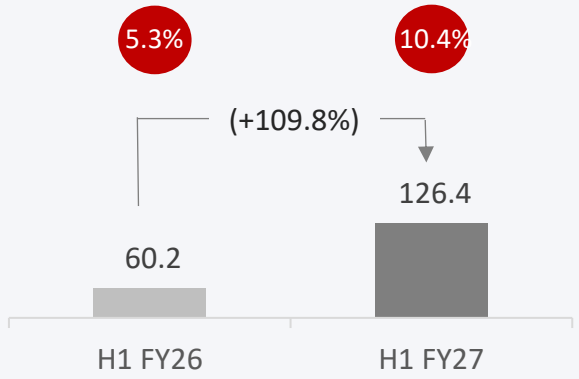
Revenue[1] (₹ Cr)



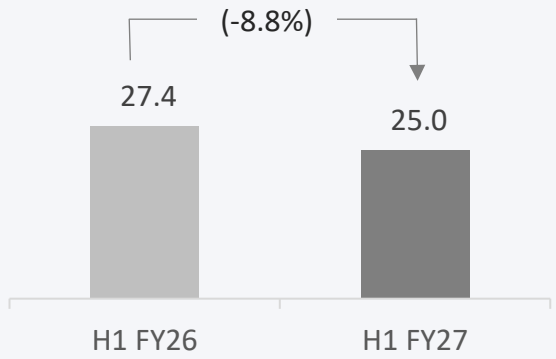
Revenue Mix – H1 FY27 (%)



EBITDA[1] (₹ Cr)



Tiles Volume (million m²)



[1] Includes Tiles, JBD and others

- HRJ reported a 6.9% YoY increase in **revenue** to ₹1,212 Cr in H1 FY27.
- The Tiles Division recorded a 6.8% YoY increase in revenue to ₹988 Cr, while JBD revenue grew by 9.6% to ₹166 Cr and IPNR revenue increased by 10.8% to ₹54 Cr.
- **Tile realisations** increased 17.1% YoY to ₹395/sqm in H1 FY27, supported by price increases to pass on higher energy costs, along with improved product mix.
- Tiles **sales volume** declined 8.8% YoY to 25 MSM in H1 FY27, primarily impacted by disruptions arising from the Middle East crisis in Q1 FY27.
  - Domestic: 24.6 MSM vs 26.6 MSM
  - Exports: 0.4 MSM vs 0.9 MSM
- In H1 FY27, **EBITDA** more than doubled YoY to ₹126.4 Cr, with margins expanding to 10.4% from 5.3% in H1 FY26, supported by higher realisations, disciplined cost management and a favourable net inventory impact.
- **Capacity utilisation** stood at 66.5% in H1 FY27.
- **ROCE** stood at 14.9% in H1 FY27, compared with (1.4)% in H1 FY26.

Key Focus Areas

1 Marketing Intensity

Brand visibility strengthening through intensified marketing, including a multimedia advertising campaign launched in May 2025.

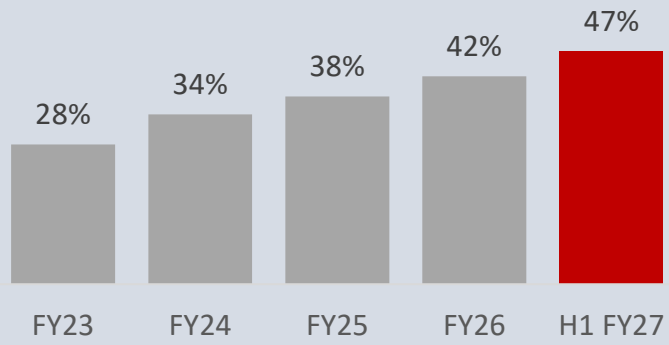




2 Product mix

The company's strong legacy, brand recall and distribution strengths supports **GVT scale-up** and product mix improvement.

Share of GVT [1] (% of Tiles Sales Volume)



[1] *Earlier presentations considered only Porselano segment as GVT. Effective Q2 FY27, GVT mix for all periods has been restated to include eligible products across all tile segments – Endura, Johnson, Marbonite and Porselano*

3 Market & Product Expansion

Dealer network
Headroom for deeper penetration in under-served markets such as **North India**.

Non-tile business
Leverage Johnson brand strength, established network, and R&D capabilities to drive growth in non-tile businesses.

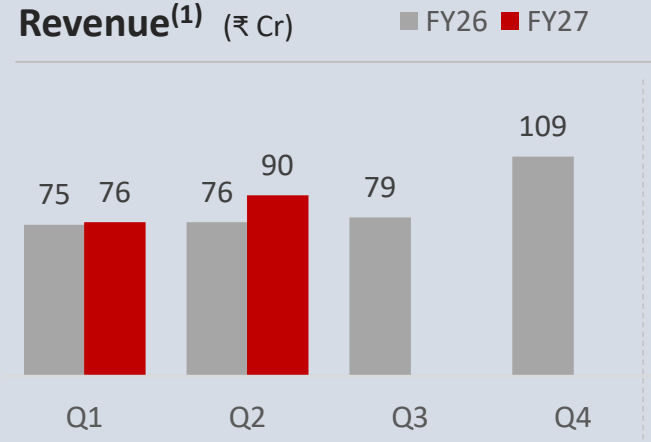
4 Capacity & Operating Leverage

74.7% Capacity utilization in Q2 FY27

Meaningful headroom for operating leverage as utilisation improves, supported by rationalisation/modernisation of capacities.

Johnson Bath Division (JBD)

Revenue[1] (₹ Cr)



+17.5% YoY

Growth in revenue in Q2 FY27

Johnson Bathware

The flagship brand for mass-premium bathrooms, offering a comprehensive portfolio of faucets, showers, sanitaryware, WCs, basins and bath fittings across functional and contemporary designs.

Johnson International 2.0

An upgraded, premium, design-led range featuring contemporary aesthetics and enhanced product offerings, with a focus on quality, functionality and refined bathroom experiences.

ASME Standards

The new normal for our Bathware products, reinforcing quality, reliability and performance.

Increasing preference for branded and organised players

The Indian sanitaryware and faucetware market, estimated at ~₹27,600 Cr and projected to grow at 7.0–7.5% annually, presents a sizeable growth opportunity for JBD. Leveraging established tiles brand equity, expanding distribution reach and stronger balance sheet supports deeper market penetration, volume growth and market-share gains.

Source for market size : ICICI Direct report

How JBD plans to grow

1. **Reinforce Brand Positioning & Refresh Product Portfolio**
   Expand the mass-premium "smart bathroom upgrade" offering, with 100+ new SKUs planned across faucets, showers, WCs and basins.

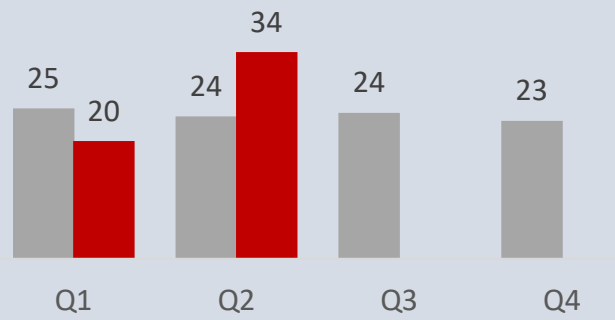
2. **Expand Distribution & Enhance Channel Productivity**
   Targeting 450+ dealers by FY27-end (vs 400+ dealer base in FY26), with a focus on underpenetrated markets, enhanced dealer productivity, optimised depot network and an improved showroom experience.

3. **Accelerate Project Business & Influencer-Led Demand**
   Build a stronger project/ institutional pipeline, while deepening engagement with plumbers, architects, and other influencers through training and loyalty-led conversion

4. **Drive Operational Efficiencies & Margin Improvement**
   Rationalise the product portfolio and sourcing, improve plant utilisation, and strengthen inventory discipline. Additionally, digitise order-to-cash processes to improve supply-chain efficiency, working capital discipline and cash conversion.

Industrial Products and Natural Resources Division (IPNR)

Revenue[1] (₹ Cr)



+45.3% YoY

Growth in revenue in Q2 FY27

Petroleum Industry Catalysts: An Emerging Growth Driver.

1997

Established through the Central Technical Department for Ceramics (CTDC)

DSIR

R&D Centre is **recognised** by the Department of Scientific and Industrial Research

3

Patents, focus on developing proprietary technologies & specialised products

Two core ceramic segments

Ceramic Ecosystem

Specialised materials supporting ceramic manufacturing

- Digital printing inks for vitrified and ceramic tiles
- Ceramic stains for body and glaze applications
- Frits and glaze compounds for ceramic manufacturing
- Specialty frits for refractory applications

Advanced Material Solutions

Application-led technologies across diverse industries

- Automotive & Industrial: ceramic flame arrestors
- Glass: pigments and flux for container, architectural and automotive glass
- Healthcare: antimicrobial compounds for tiles, sanitaryware, plastics & textiles
- Environment: ceramic membranes for water treatment and purification
- Petroleum Industry: FCC catalysts, additives and noble-metal catalysts

India's strategic market opportunity

~₹1 lakh Cr

India's advanced-ceramics market could reach this scale by 2030

6th largest

Global importer of key technical ceramics, India has a strategic need to build domestic capability and reduce import dependence.

- **Local Qualification**
- **Supply Reliability**
- **Customer-specific Formulations**

Source : wtocentre.iift.ac.in

PRISM®
CEMENT



Prism Cement | Prominent Cement Player in the Satna Cluster

5.6 MTPA Installed Cement Capacity

with clinker capacity capable of supporting up to **8.5 MTPA** of blended cement production, subject to adequate grinding capacity. Existing agreements cover 1.37 MTPA of outsourced grinding capacity, with additional captive or outsourced grinding capacity required to realise the full potential.

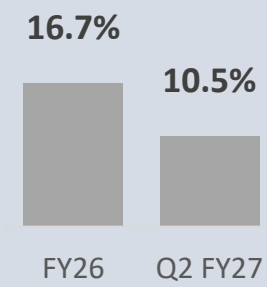
54% Premium Product Mix

Share of premium products (Champion Plus, Duratech and Champion All Weather) in total cement sales volume increased to 54% in FY26 vs 42% in FY25

55 MW Green Power

- Strong focus on sustainability with 22.5 MW WHRS and 32.5 MW solar capacity at Satna
- GHG Emissions intensity at 598 kg CO2 per tonne of cementitious material in FY26
- Additional **49.5 MW Wind Power agreement signed** to strengthen renewable energy mix, expected fully operational by Q2 FY29

ROCE (1)



Capital Employed
Employed at around US$ 23/tonne of cement as on September 30, 2026

(1) ROCE is annualised.

Stable Demand **Outlook**

- Stable medium-term cement demand outlook in Central India, supported by rural and semi-urban housing demand alongside infrastructure development.
- Recent / upcoming capacity additions in Central India by other cement companies to intensify competition subject to healthy demand growth

362 km Average lead distance in FY26

- Average lead distance reduced to 362 km in FY26 from 376 km in FY25
- Catering to Central and Eastern Uttar Pradesh, Madhya Pradesh and Bihar
- Wide distribution network of around 2,300 effective dealers as of March 31, 2026

Prism Cement : Resilient Growth, Cost Discipline and Renewable Energy Initiatives in Q2 FY27

Underlying cement demand in Central India remained intact in Q2 FY27, However, heavier-than-usual rainfall in key micro-markets during the latter half of the quarter moderated growth momentum, with Prism Cement recording 2.4% YoY **volume growth.**

In Q2 FY27, **EBITDA per tonne** stood at ₹526, compared with ₹701 in the corresponding period last year, reflecting industry-wide input cost pressures and limited pass-through amid prevailing pricing dynamics.

The Company's flexible fuel-mix strategy, optimising the use of petcoke, domestic coal and alternative fuels based on relative costs, along with other cost optimisation initiatives, helped cushion the impact of higher fuel costs.

Normalisation of construction activity post-monsoon is expected to support the recovery of deferred demand and volume growth in H2 FY27. Given the quarterly variability in maintenance shutdowns and related costs, the Cement Division's performance is best assessed on a full-year basis.

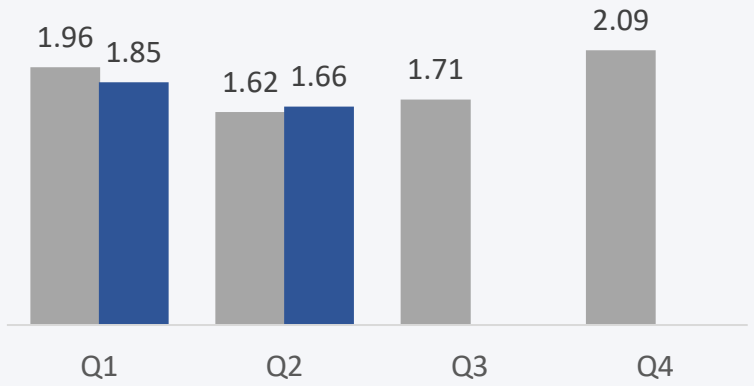
Going forward, the Company remains focused on improving margins through a higher premium product mix, a more favourable geographical mix and a structurally efficient cost base. Key priorities include logistics optimisation, an efficient power and fuel mix, and maintaining low debt levels. Any improvement in industry pricing conditions would provide an additional upside to profitability.

Additionally, the Company has signed a **49.5 MW wind power** agreement to strengthen its renewable energy mix and reduce power costs.

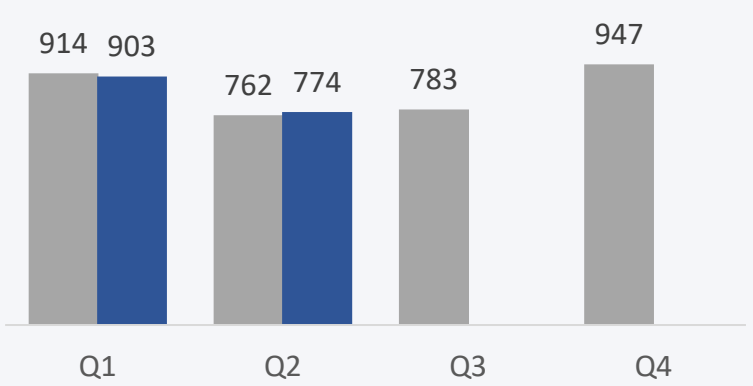


Q2 FY27 Financial Performance Highlights

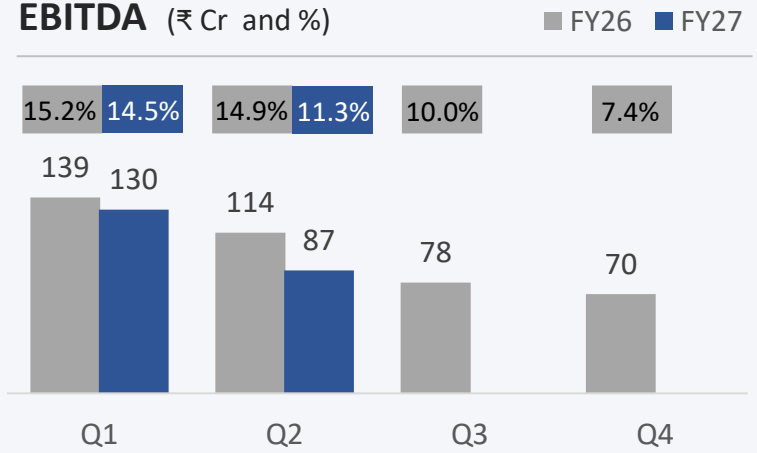
Volume[(1)] (mn tonnes)



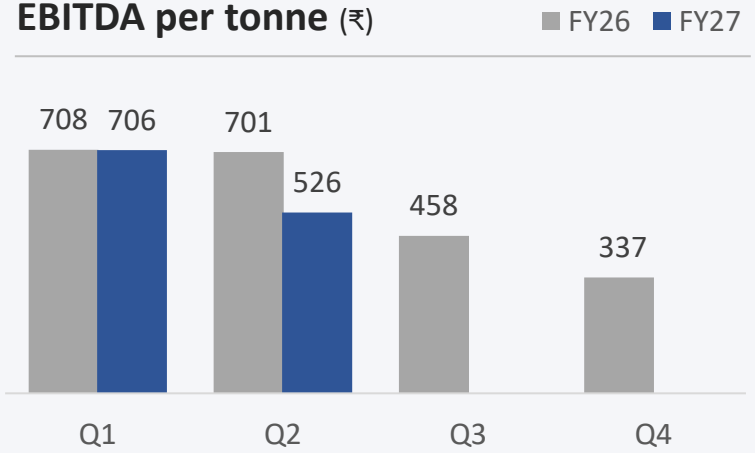
Revenue[(1)] (₹ Cr)



EBITDA (₹ Cr and %)



EBITDA per tonne (₹)

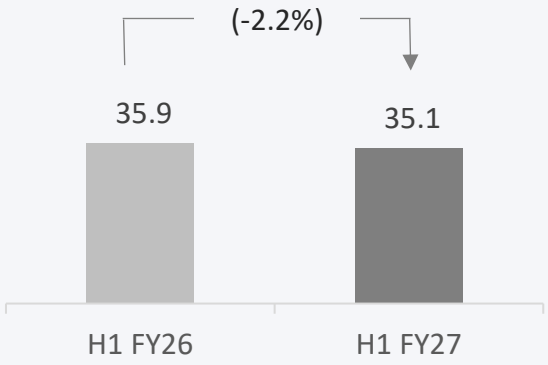


- Share of **premium products** (of total cement sales volume) stood at 69% in Q2 FY27 versus 49% in Q2 FY26.
- **Realisations** remained under pressure at ₹4,660 per tonne, limiting the pass-through of higher input costs
- **Average lead distance** stood at 362 km in Q2 FY27 compared with 381 km in Q2 FY26.
- **Fuel cost** stood at ₹1.67/Mcal in Q2 FY27 compared with ₹1.49/Mcal in Q2 FY26**.**
- **AFR** usage improved to 9.0% during the quarter, compared with 1.9% in the corresponding period last year.

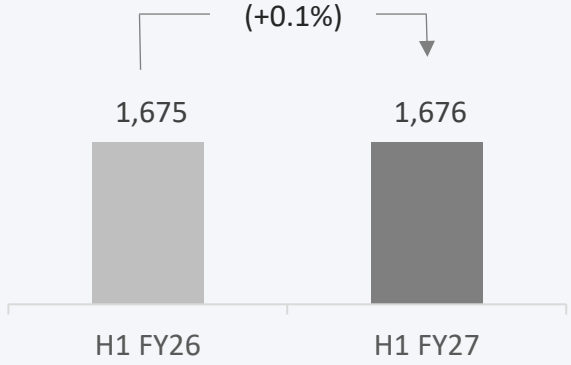
[(1)]Volume and revenue include sale of Cement & Clinker

H1 FY27 Financial Performance Highlights

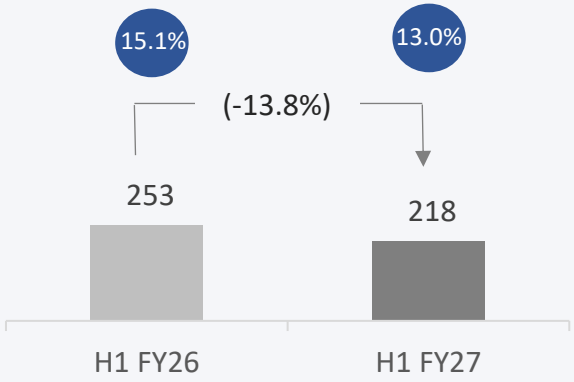
Volume[(1)] (mn tonnes)



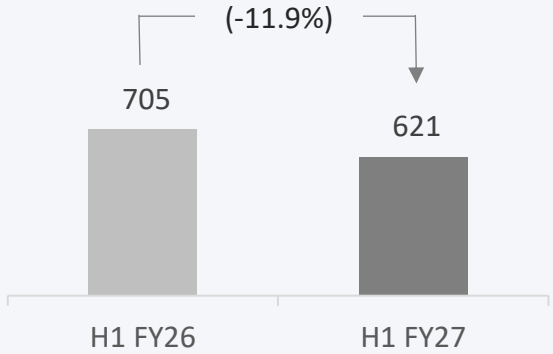
Revenue[(1)] (₹ Cr)



EBITDA (₹ Cr) EBITDA%



EBITDA per tonne (₹)



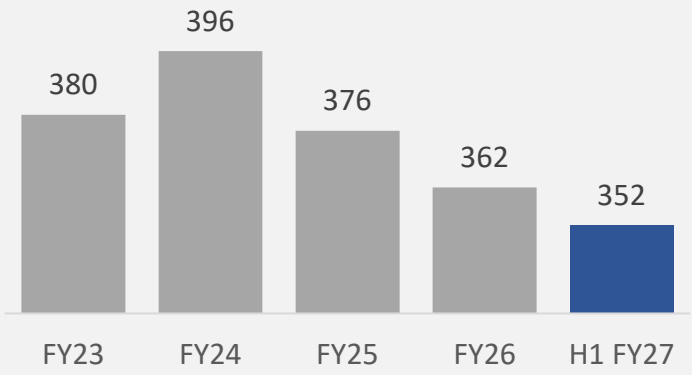
[(1)]Volume and revenue include sale of Cement & Clinker

- **Sales volume** (cement and clinker) declined 2.2% YoY to 35.1 million tonnes, while revenue remained broadly stable at ₹1,676 Cr, compared with ₹1,675 Cr in H1 FY26.
- **Share of premium products** (of total cement sales volume) improved to 68%, compared with 47% in H1 FY26.
- **EBITDA per tonne** declined to ₹621, compared with ₹705 in H1 FY26, due to input cost pressures and limited pricing pass-through.
- **Fuel cost** increased to ₹1.63/Mcal in H1 FY27, compared with ₹1.59/Mcal in H1 FY26. Flexibility to optimise the fuel mix based on relative costs helped cushion the impact of higher fuel costs.
- **Average lead distance** improved to 352 km in H1 FY27, compared with 367 km in H1 FY26.
- **ROCE** at 19.1% in H1 FY27, compared to 21.8% in H1 FY26.

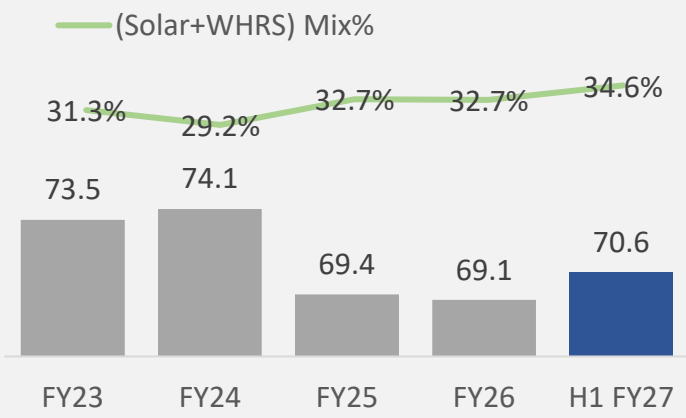
Cost Indicators

Per Tonne Metrics (₹)	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27	Q2 FY27	YoY	H1 FY26	H1 FY27	YoY
- Power & Fuel	1,284	1,274	1,167	943	1,300	1,389	*9.0%*	1,279	1,342	*4.9%*
- Freight & Forwarding	1,070	1,035	1,089	1,061	1,158	1,049	*1.4%*	1,054	1,107	*5.0%*
- Raw Material	570	541	563	532	670	614	*13.5%*	557	644	*15.5%*
- Employee Cost	284	325	286	263	292	292	*(10.1%)*	302	292	*(3.5%)*
- Other Costs	829	917	970	949	971	913	*(0.4%)*	869	943	*8.6%*
- Change in Inventory & Stock in Trade	(94)	(96)	34	448	(208)	(123)	*28.0%*	(95)	(168)	*76.2%*
Total Operating Cost per tonne	**3,943**	**3,995**	**4,110**	**4,197**	**4,182**	**4,134**	***3.5%***	**3,966**	**4,159**	*4.9%*
Realisation per tonne	4,651	4,696	4,568	4,534	4,889	4,660	*(0.8%)*	4,671	4,780	*2.3%*
EBITDA per tonne	708	701	458	337	706	526	*(25.0%)*	705	621	*(11.9%)*

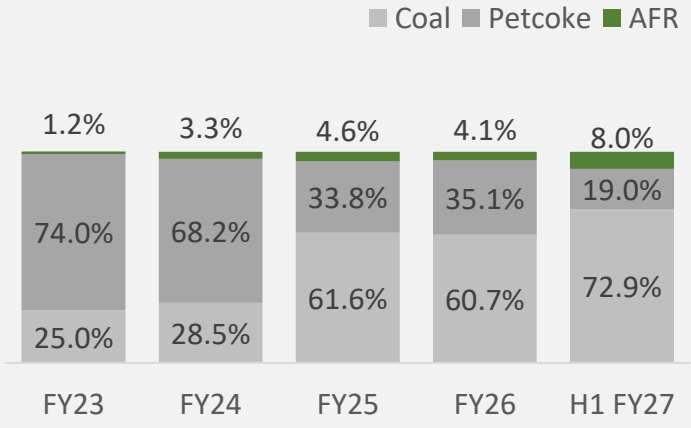
Lead Distance (km)



Power Consumption (kWh / Ton)



Dynamic Fuel Mix (%)

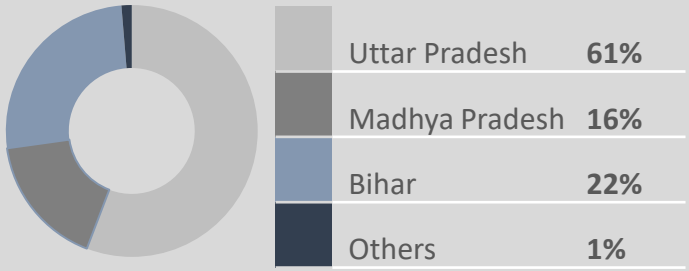


Brand Reinforcement & Market Engagement Initiatives

1 Regional Market Focus

- Focused brand building and market outreach across Central & Eastern U.P., M.P., and Bihar, with continued strengthening and deepening of presence in core regional markets.

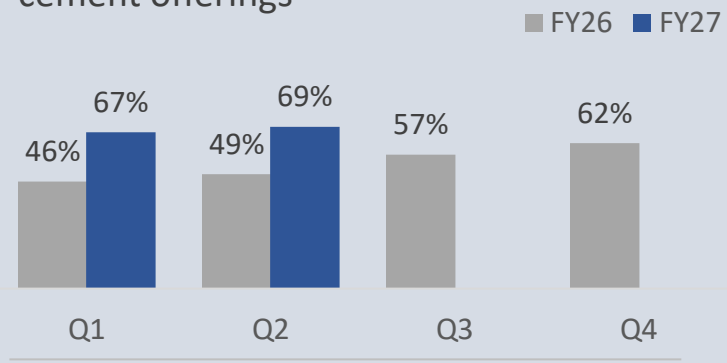
Q2 FY27 Regional Sales Breakup





2 Product Portfolio & Premiumisation

- Emphasis on premium and differentiated cement offerings



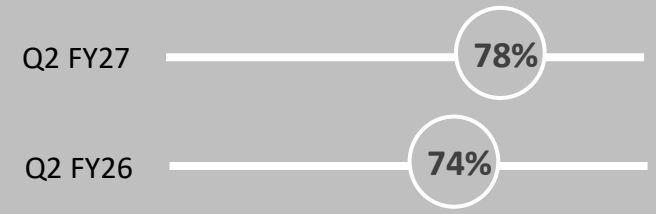


Premium Products	
	Champion Plus
	Champion Duratech
	Champion All Weather

3 Channel Mix & Customer Engagement

- Primary engagement centred around the trade channel, enabled by a strong dealer network and on-ground engagement with contractors, influencers and masons.

Trade Mix



~2.6 Lakh
Followers on Facebook

~2.7 Lakh
Followers on Youtube

Active digital outreach complementing on-ground engagement


PRISM
RMC®

Prism RMC| Amongst the Leading RMC Players with a Pan-India Presence

84 Plants[1]

42 Cities / Town

- Amongst top four players in the RMC sector with pan India presence
- **2 technical labs** that are certified by National Accreditation Board for Testing and Calibration Laboratories (NABL) to ensure quality adherence

Sector Tailwinds

- Beneficiary of demand recovery from real estate and infrastructure sectors
- Strong ROCE potential for existing business with improvement in plant capacity utilisation levels, apart from favourable impact of franchisee scale-up

6.9% ROCE in Q2 FY27

- Compared with (11.8%) in FY26. Capital Employed stood at ₹127 Cr as on September 30, 2026

[1] Including franchisee plants



Commercial Concrete

Core business catering to the concrete requirements of metro cities and semi-urban areas; serves as a steadfast contributor to the prolific development of urban India



Mega Projects

Meets the growing demand of high-quality ready-mix concrete in infrastructure sub-sectors, such as Highways, Bullet Trains, Power Plants, Refineries, Ports and Jetties



Construction Chemicals

Under Endura Construction Chemicals, we provide advanced construction chemical solutions for concrete and cement, serving both project and retail channels, backed by deep technical expertise and continuous innovation

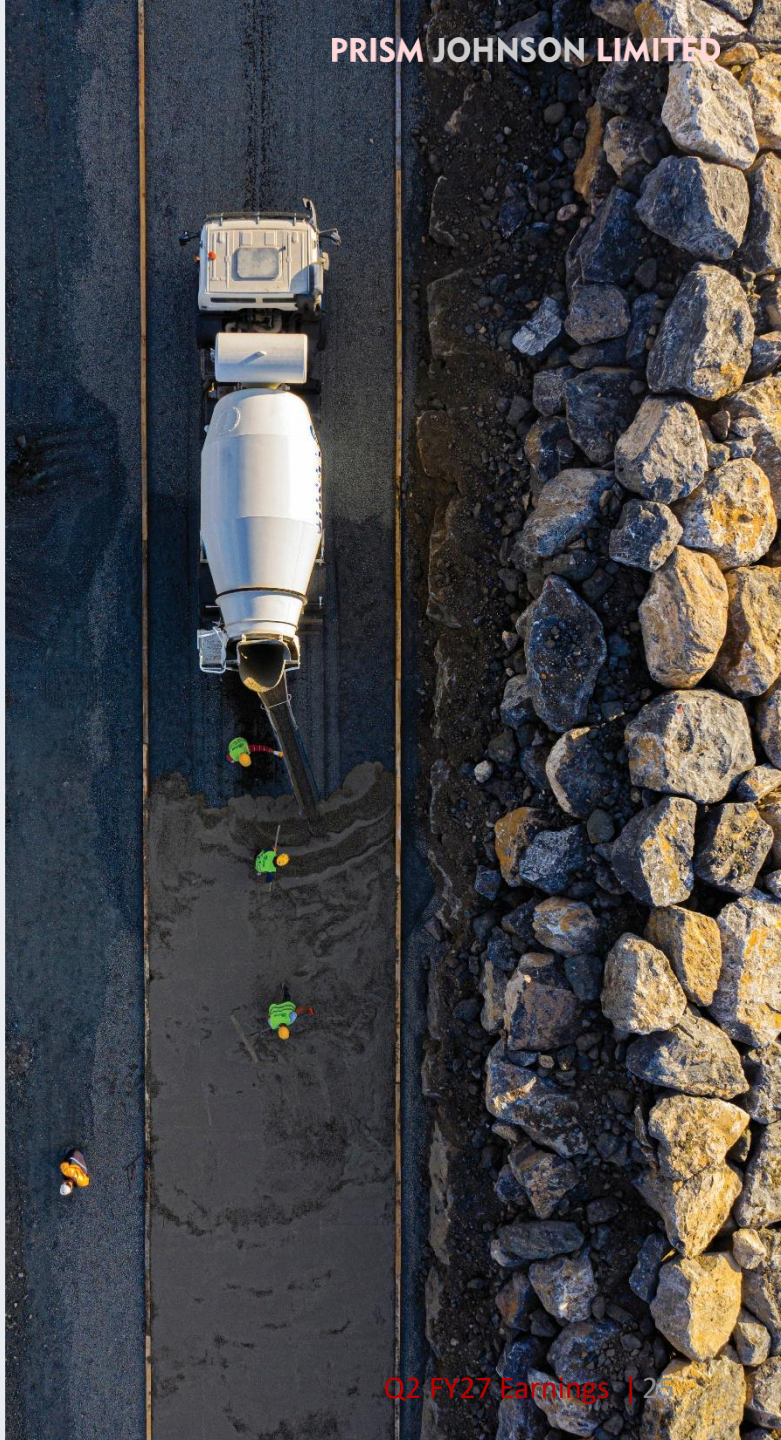
Prism RMC: Strong Operating Performance Backed by Disciplined Execution in Q2 FY27

RMC division sustained its growth momentum, with **sales volumes** increasing 5.9% YoY to 8.7 lakh m^3 in Q2 FY27, driven by growth in Commercial Concrete (up 1.3% to 7.3 lakh m^3) and Mega Projects (up 37.4% to 1.4 lakh m^3). The Mega Projects order book stood at ~12.4 lakh m^3 as of 30 September 2026.

Revenue from operations grew 7.2% YoY to ₹410 Cr, primarily due to better realisations in the Commercial Concrete segment. EBITDA stood at ₹27.8 Cr, compared with ₹30.3 Cr in Q2 FY26, while EBITDA margin stood at 6.8%, compared with 7.9% in Q2 FY26, owing to increased input costs.

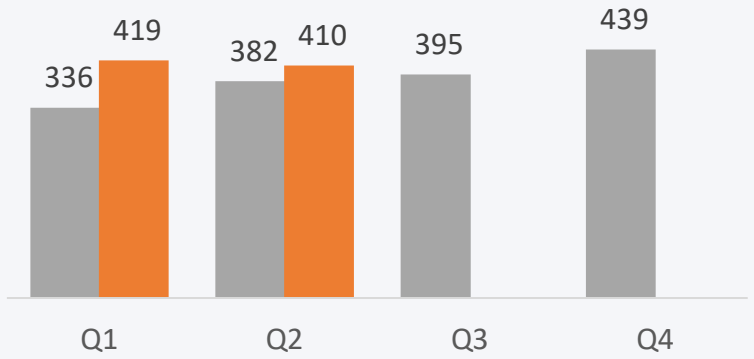
The Construction Chemicals business under the RMC Division recorded revenue growth of 48.3% YoY to ₹17 Cr.

The RMC Division continues to drive growth through an asset-light model, with franchisee plants contributing around 20% to its network. The focus remains on operational excellence, product mix enhancement and network efficiency, alongside selective capacity expansion in attractive markets.

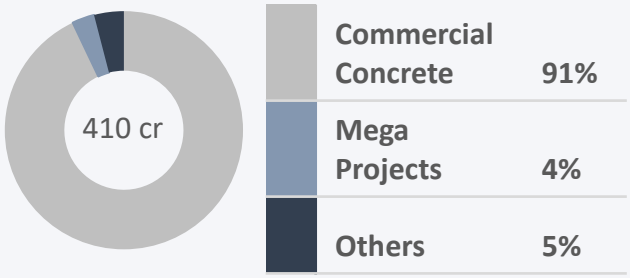


Q2 FY27 Financial Performance Highlights

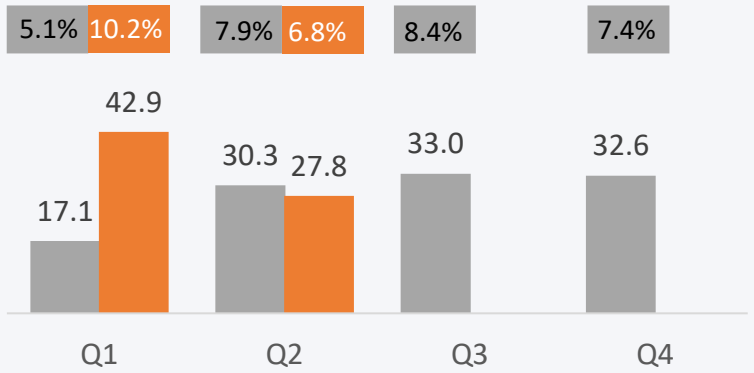
Revenue (₹ Cr)



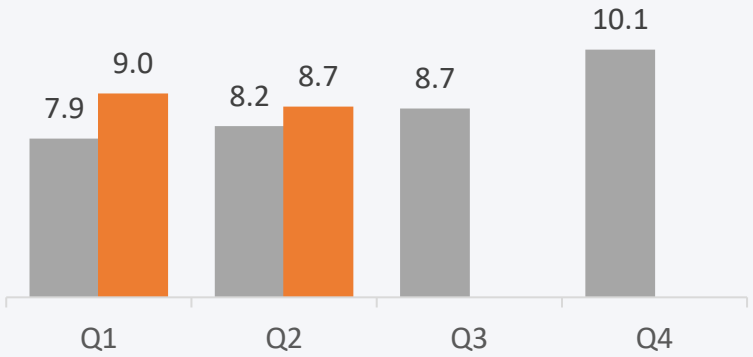
Revenue Mix – Q2 FY27 (%)



EBITDA (₹ Cr and %)



Volume [1] (lakh m³)

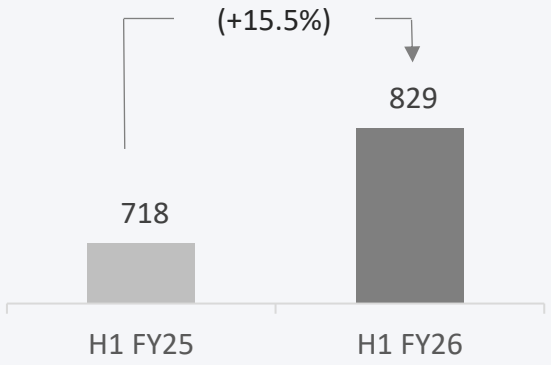




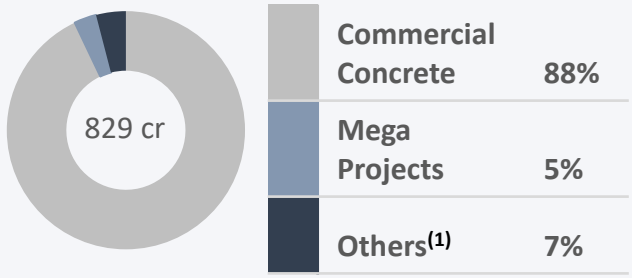
[1] for most of Mega Projects, customers supply their own raw material

H1 FY27 Financial Performance Highlights

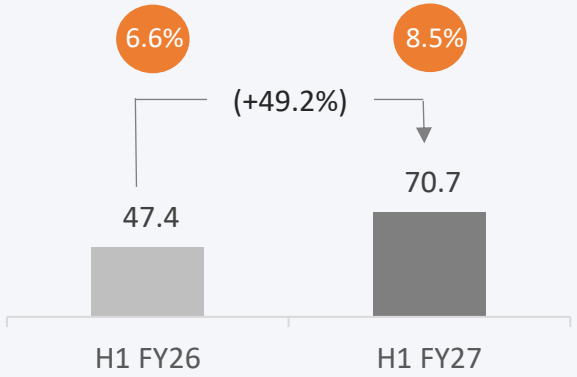
Revenue (₹ Cr)



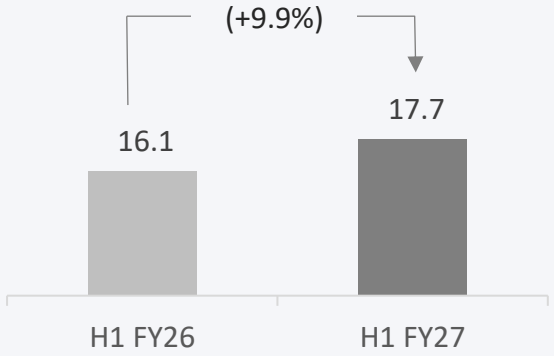
Revenue Mix – H1 FY27 (%)



EBITDA (1) (₹ Cr and %)



Volume (2) (lakh m³)



- **Total sales volumes** increased 9.9% YoY to 17.7 lakh m³ in H1 FY27, compared with 16.1 lakh m³ in H1 FY26. Commercial Concrete volumes grew 6.1% YoY to 14.3 lakh m³, while Mega Projects volumes increased 29.5% YoY to 3.4 lakh m³.
- **Revenue** from operations grew 15.5% YoY to ₹829 Cr in H1 FY27, compared with ₹718 Cr in H1 FY26, primarily driven by increased volumes in the Commercial Concrete business.
- **EBITDA** increased 49.2% YoY to ₹70.7 Cr in H1 FY27, compared with ₹47.4 Cr in H1 FY26. EBITDA margin improved to 8.5% from 6.6% in H1 FY26, primarily due to a one-time debtors write-back in Q1 FY27.
- **Value-added products** accounted for 29% of total Commercial Concrete volumes in H1 FY27, compared with 27% in H1 FY26.
- **ROCE** for the RMC division stood at 28.7% in H1 FY27, compared with (29.4)% in H1 FY26.
- **Construction Chemicals business** recorded 75.9% YoY revenue growth to ₹36 Cr in H1 FY27.

(1) H1 FY27 includes a one-time debtors write-back of ₹11.6, positively impacting EBITDA & ROCE

(2) for most of Mega Projects, customers supply their own raw material

ESG



Committed to Environmental Sustainability

Ranked **#2** in **NSE ESG** Ratings[1]

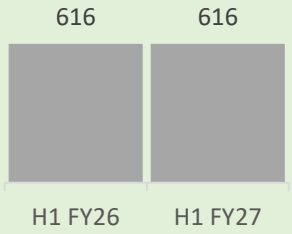
Score
69 /100

Prism Johnson Ltd recognised as an 'Aspiring' company in the Cement category

616 kg CO_2

Prism Cement's emission per tonne of cementitious material in H1 FY27 (Scope 1 + Scope 2)

kg CO_2 Emissions (per tonne)



59.5 MW

Current Installed Capacity of Green and Renewable Power, including WHRS (Prism Cement + HRJ)

~34.6% Green Power

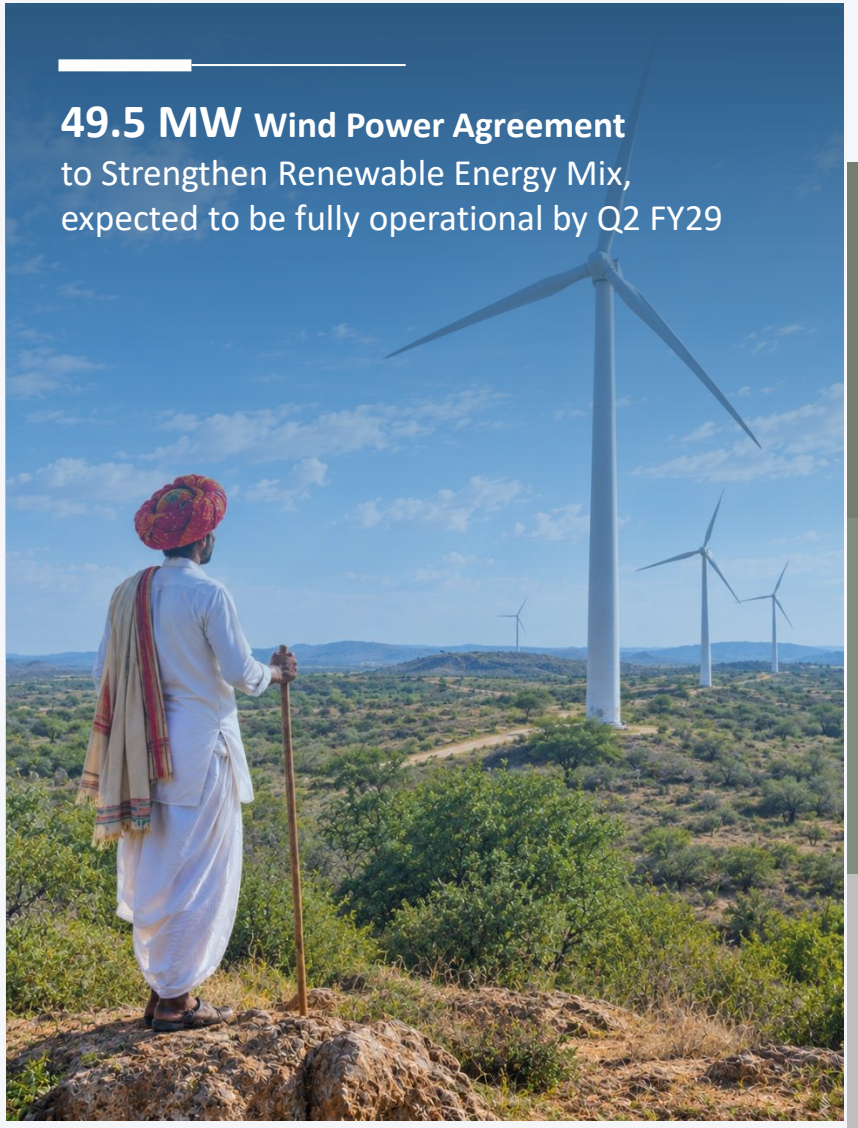
Prism Cement's total power requirement through solar & WHRS in H1 FY27

8% AFR

Alternative Fuel and Raw Materials mix (AFR) at Prism Cement in H1 FY27

14,000+

Saplings planted during in H1 FY27



[1] Ranking assessed against select major listed cement companies in India, report released on April, 2026

Empowering Communities, Ensuring Workplace Safety

CSR

Q2 FY27 initiatives

- Free medical treatment and medicine distribution to ~4,800 patients through Plant Medical Center
- Organised Medical Camp for Flood Affected Communities at nearby villages
- Free ambulance services to 187 patients in nearby villages
- Distribution of flood relief materials to affected communities at Rampur Baghelan and Chitrakoot region
- Mobile Health Van provided free medical services to around 80+ patients

18 Villages

Benefitted around Satna (MP) in FY26

₹ 0.8 Cr

Spent on CSR activities in FY26

Health & Hygiene | Environment & Water Conservation| Empowerment & Skill Development | Social Welfare | Rural Infrastructure Development | Promotion of Education | Providing Potable Drinking Water

Employee Well-being

200+

On-site safety trainings provided at Prism Cement's Satna plant in in H1 FY27

0.89 LTIFR

Lost Time Injury Frequency Rate (Employee & Workers) in H1 FY27



Corporate Governance Framework

Board of Directors

33%

Independent Directors (Including Chairman)

8+ years

Average tenure of Directors in the Company in FY26

1

Number of Woman Director

1	**Dr. Raveendra S Chittoor**, Chairman Non-Executive Independent Director
2	**Mr. Rajan B Raheja** Non-Executive Non-Independent Director
3	**Mr. Akshay R Raheja** Non-Executive Non-Independent Director
4	**Mr. Vijay Aggarwal** Non-independent, Managing Director
5	**Mr. Raakesh Jain** Non-independent, Executive Director & CEO (Cement)
6	**Mr. Sarat Chandak** Non-independent, Executive Director & CEO (HRJ)
7	**Mr. Sanjay Roy** Non-independent, Executive Director & CEO (RMC)
8	**Mr. Joseph Conrad Agnelo D'Souza** Non-Executive Independent Director
9	**Ms. Ravina Rajpal** Non-Executive Independent Director

Corporate

33. Vision & Core Values
34. Our Journey
35. Leadership Team
36. PJL at Inflection Point
37. Awards & Recognitions
38. Certifications and Accreditations

Prism Cement

39. Well Positioned to Capture Central India Demand
40. Building Lasting Partnerships Across the Construction Ecosystem

HR Johnson

41. A Nationwide Footprint
42. Tiles Portfolio
43. Innovation as a Foundation for Long-Term Growth

Prism RMC

44. RMC footprint
45. Customised range to meet requirements of diverse clientele | homes to mega projects
46. Industry Partner under the Indo–Sweden Decarbonisation Program

- **Consolidated Financials Summary**
- **Cash Flow Strength**
- **Historical Financial Highlights – Divisions**

ANNEXURE



Vision

Creating **sustainable value** by meeting the construction and lifestyle needs of our customers through **innovative** building materials and services

Core Values

1	**One Team :** I work as part of "One Prism Johnson" team towards one goal
T	**Transparency :** I commit to be transparent in all my actions for the benefit of Prism Johnson & its stakeholders
A	**Accountability :** I hold myself responsible for delivering my commitments and achieving our goals
S	**Speed :** I act NOW and respond with a sense of urgency to surpass customer expectations, because it is the right thing to do for Prism Johnson and me
C	**Changing with Times :** I adapt to change with the developing times for the success of Prism Johnson and me

Our Journey

2021
- NCLT approval received for amalgamation with wholly-owned subsidiaries.
- Commissioned 12.5 MW of WHRS & 11 MW of solar plant at Satna

2022
- Launched Prism Champion All Weather Cement.
- Expansion of tile production capacity by 4.0 MSM by JV entities.
- New manufacturing facility for IPNR products at Dewas

2023
- New tiles manufacturing plant at Panagarh (WB);
- Expansion of tile capacity by 1.2 MSM by a JV entity
- 600 tons per day of **AFR firing system** at Satna

2024
- Completed modernisation of tiles plant at Vijaywada.
- Acquired 50% stake in Sunbath Sanitary

2025
- Commissioned 8 MW of additional solar power at Satna
- Bagged four blocks of limestone mines in Satna.
- **ATL campaign** launched by HRJ

2026
- Successfully divested its entire 51% stake in RQBE
- Signed a **49.5 MW wind power** agreement to strengthen renewable energy mix

2020
Commissioned 10.0 MW of WHRS and 5.0 MW of solar power at Prism Cement Plant at Satna, Madhya Pradesh

2019
- Launched new sanitary ware and bath fittings product range under the brand name Johnson International.
- Commissioned **8.5 MW of solar plant** at Satna

2018
Changed name of the company from Prism Cement Ltd. to Prism Johnson Ltd.

PRISM JOHNSON LIMITED

2015
Launched Duratech – Premium Cement Brand

2010
- **Amalgamated H&R Johnson (India) Ltd. and RMC Readymix (India) Private Ltd.** into the Company
- Commenced second line of cement production with a capacity of 3.6 MTPA

1992
Incorporated the company as **Karan Cement Ltd**.

1993
Entered into a joint venture with FLSmidth to set-up 2 MTPA cement plant

1994
Changed company name to Prism Cement Limited

1995
IPO

1997
Commenced production of first line of Cement (2 MTPA Capacity)

2007
Incorporated Raheja QBE General Insurance Company Limited

RAHEJA QBE

Leadership Team



Mr. Vijay Aggarwal
Managing Director

Education: B. Tech (Elec.) - IIT (Delhi) and PGDM - IIM (Ahmedabad)

Tenure in Company: ~28 years

Past Experience: SBI Capital Markets



Mr. Raakesh Jain
Executive Director & CEO (Cement)

Education: B. Com, MBA in Marketing

Tenure in Company: ~4 years

Past Experience: UltraTech Cement Ltd., Nuvoco Vistas Corp. Ltd.



Mr. Sarat Kumar Chandak
Executive Director & CEO (HRJ)

Education: B.SC (Hons), MBA in Marketing

Tenure in Company: ~7 years

Past Experience: Kajaria Ceramics Ltd., RAK Ceramics India Pvt. Ltd.



Mr. Sanjay Roy
Executive Director & CEO (RMC)

Education: B.E. (Civil Engineering)

Tenure in Company: ~1 year

Past Experience: ACC Ltd., Aparna Enterprises Ltd.

Prism Johnson | At an Inflection Point

Prism Cement HRJ Prism RMC

Years of Profitable Growth

FY10 to FY11

- Prism Cement EBITDA per ton at ₹ 1,229 and ROCE at 63% in FY10
- HRJ Consolidated EBITDA Margin at 14.5% in FY10; Revenue CAGR at 17% during FY03-12
- Prism RMC EBITDA Margin at 6.1% in FY11; Revenue CAGR at 39% during FY03-12

Years of Challenges

FY11 to FY14

- Blending silo reconstruction, decline in production volume
- Non availability of power, high cost of gas in Andhra Pradesh & Karnataka, dumping from China impacted production, growth & profitability
- Debtors management was a key challenge coupled with low capacity utilisation

Years of Consolidation

FY18 to FY25

- Dynamic fuel mix (coal vs. pet-coke), use of green power, increase share of premium products
- Fuel related issues resolved
- Focus on working capital management

At an Inflection Point

FY26 & Beyond

- Cost competitive structure in terms of power & fuel cost, enhancing premium product mix, demand generation initiatives
- Intensified marketing activities, improving product mix, dealer network expansion, operating leverage benefit as capacity utilization increases, along with new / modernised capacities
- Increasing plant network through franchisee route, cost rationalisation initiatives, improving trade receivable days

Key Awards & Recognition

Past Illustrative List[1]

CNBC TV18

India's Most Responsible Companies – Prism Johnson

CII

Best Energy Efficient Designated Consumer - Cement

Superbrands INDIA

Johnson Endura, Smart Tiles and JMQ - 2025

ET Edge

Prism RMC - among India's Best Brands 2025

- Apex India CSR Excellence| 2019-21, 2023 | Prism Cement
- Apex India Green Leaf | 2020, 2022-24 | Prism Cement
- Apex India Safety| 2020, 2022, 2023 | Prism Cement
- BARC Asia - Brand of the Decade Award | 2020 | HRJ
- BEE, Energy Conservation Award| 2006, 2015 | HRJ
- BSE - Best Customer-Centric Company |2025 | Prism Cement
- Brand Vision "Extraordinaire Brand" | 2022 | Prism RMC
- Centre for Science & Environment | 2005 | Prism Cement
- CII Excellence in Energy Management| 2024, 2025 | Prism Cement
- CII Excellence in Water Management | 2021, 2023 | Prism Cement
- CMO Asia "Master Brand" | 2013 | HRJ
- CMO Asia "Excellence in Branding & Marketing"| 2014 | HRJ
- Construction World Award | 2014, 2015, 2024 | HRJ
- CNBC TV18 "Master of Risk" | 2025 | Prism Johnson
- CNBC TV18 "India's Most Responsible Companies" | 2019 | Prism Johnson
- Dainik Bhaskar CSR Excellence | 2025 | Prism Cement
- Economic Times - Architecture & Design | 2015 | HRJ
- Economic Times - Best Brands Award | 2019, 2021 | HRJ
- Economic Times - Iconic Brands of India Award | 2020 | HRJ
- Economic Times - Happiness & Wellbeing Award | 2023, 2024 | Prism Cement
- ET Edge Best Brands Recognition | 2025 | Prism RMC
- ET Now & World HRD Congress - National Best Employer Brand | 2018 | HRJ
- Federation of MP Chamber of Commerce & Industry – CSR | 2020, 2022| Prism Cement
- GAIL Gas Conservation Award | 2004 | HRJ
- Global Marketing Excellence Award | 2014 | HRJ
- Global CSR & ESG Award | 2024 | Prism Cement
- Global CSR Excellence & Leadership (Environment) | 2025 | Prism Cement
- Global Safety Summit – Safety | 2022, 2024 | Prism Cement
- Global Safety Summit – Environment| 2023, 2024 | Prism Cement
- Golden Peacock, Corporate Governance| 2019 | Prism Johnson
- Golden Peacock, Environment | 2019-21 | Prism Cement
- Golden Peacock, Energy | 2024, 2025 | Prism Cement
- Golden Peacock, Product Innovation | 2020 | HRJ
- Great Indian Audit Team (Infrastructure) | 2024 | Prism Johnson
- Green Enviro, Environment | 2025| Prism Cement
- Green Enviro - CSR, Environment, Safety | 2026 | Prism Cement
- Greentech, CSR | 2020, 2025 | Prism Cement
- Greentech, Environment & Energy | 2019-25 | Prism Cement
- Greentech, Safety | 2019, 2020| Prism Cement
- Indian Bureau of Mines 5-Star Rating | 2018, 2023, 2024 | Prism Cement
- Indian Express "Smart Manufacturing " | 2019 | Prism Johnson
- Ministry of Energy (GoI), National Energy Conservation | 2006-08, 2015 | Prism Cement
- Mission Energy Foundation| 2018-22, 2026 | Prism Cement
- Most Preferred Workplace Awards | 2025 Prism Cement
- Most Preferred Workplace Awards | 2026 | Prism Johnson
- M-Tech Pinnacle Award – Best Tile Company | 2006 | HRJ
- National Safety Council | 2010, 2011, 2022, 2025 | Prism Cement
- National Safety Council Award | 2019 | HRJ
- National Safety Council Award | 2022 | Prism RMC
- National Leadership Award | 2026 | Prism Johnson
- NCPEDP–Red Ramp Project| 2015 | HRJ
- OOH Phoenix Gold Award | 2026 | HRJ
- Power Brand Award | 2010, 2011, 2012 | HRJ
- QCFI "Environment & Sustainability Excellence"| 2025 | Prism RMC
- QCFI "Innovation Award" | 2025 | Prism RMC
- Reader's Digest "Trusted Brand"| 2008, 2010- 2025 | HRJ
- Realty+ INEX Awards | 2022, 2024 | HRJ
- Realty+ INEX "Brand of the Year" | 2020, 2022 | Prism RMC
- SABERA Award (Environment Protection) | 2025 | Prism Cement
- Superbrands Award | 2016, 2017, 2019, 2021, 2023, 2025| HRJ
- Vishwakarma Rashtriya Puraskar National Safety Awards | 2006, 2008, 2009, 2022 | Prism Cement

[1] Awards received by brands and business verticals are grouped under the respective business for presentation purposes.

Certifications and Accreditations

DSIR Recognition
Dedicated R&D Centre at H & R Johnson (IPNR), recognised by the Department of Scientific and Industrial Research (DSIR), reflecting commitment to research and innovation

3 NABL Certified Labs
Accredited Technical Laboratories, 1 at Prism Cement and 2 at Prism RMC

Greenpro Certification
All PPC products and select products across Tiles, and RMC have received the Certification from the CII Green Products and Services Council, recognising their compliance with GreenPro Ecolabel sustainability standards

GRIHA Certification
Cool Roof Tiles and Endura Flooring Tiles are included in the GRIHA Product Catalogue for sustainable habitat projects in India

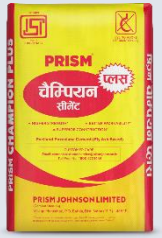
Indian Green Building Council (IGBC)
Certification - H & R Johnson received certification from CII reaffirming its commitment to sustainable manufacturing practices and environmentally responsible building solutions.

QCI-Certified RMC Plants
Certified by the Quality Council of India, reflecting adherence to established quality standards and operational excellence

ISO Certifications Across Divisions
ISO 9001:2015 (Quality Management System), ISO 14001:2015 (Environmental Management System), ISO 45001:2018 (Occupational Health & Safety Management System), ISO 50001:2018 (Energy Management System)

Prism Cement | Well Positioned to Capture **Central India** Demand

Product Portfolio



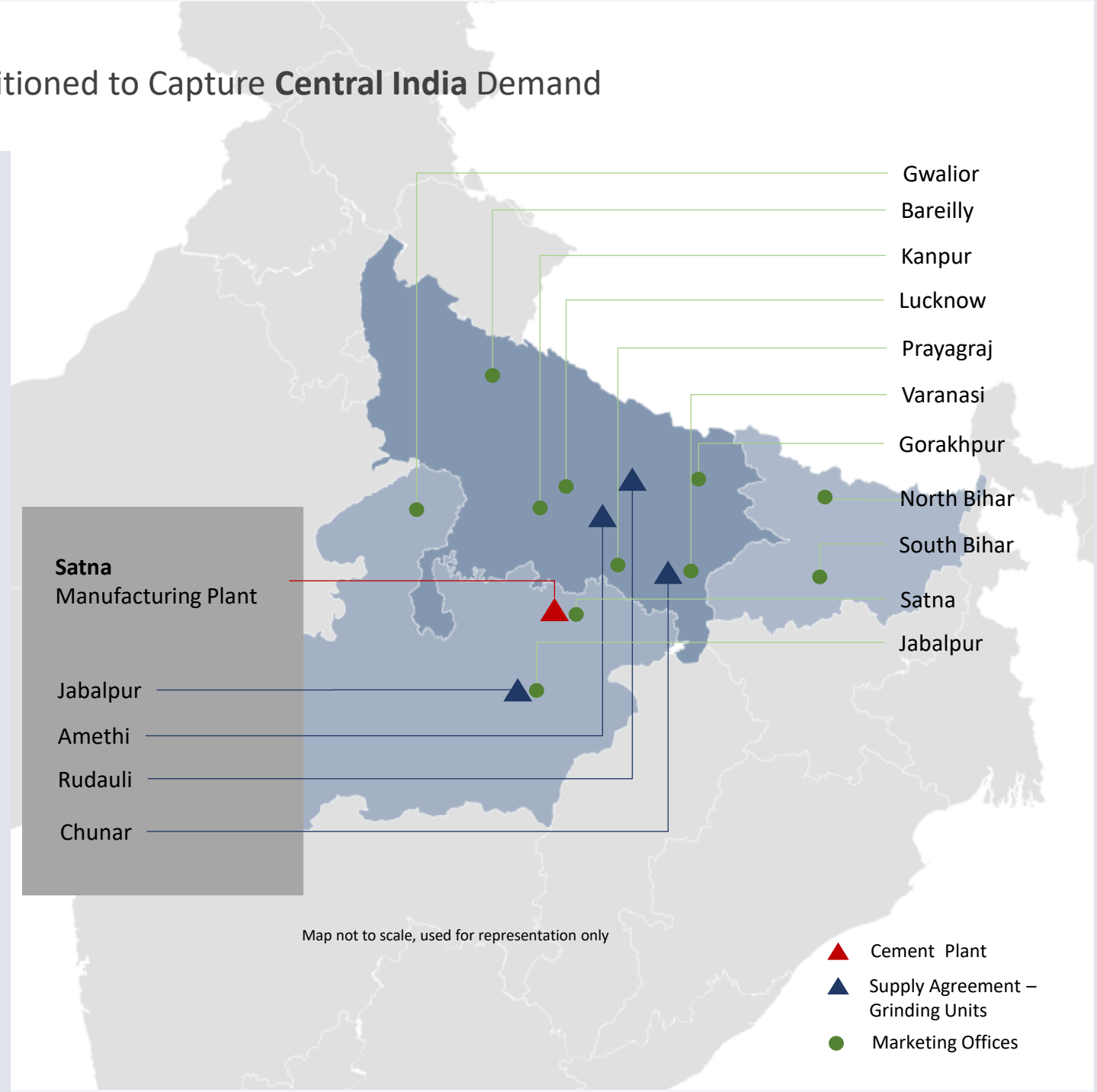
Champion Plus
Provides superior strength, performance and quality; Helps in making the concrete stronger, denser and leak proof



Champion Duratech
Serves various needs, including building terraces, beams, columns, foundation, roof slab, and in all kinds of RCC and precast jobs



Champion All Weather
Prevents water ingress and makes the construction moisture and dampness resistant



5.6 MTPA
installed cement capacity

1.37 MTPA
supply agreement with grinding units

~2,300
Effective Dealers (1)

~7,000
Effective Retailers(1)

179
Stocking Points

19.1%
ROCE in H1 FY27

(1)as of March 31, 2026

Building Lasting Partnerships Across the Construction Ecosystem

Channel Partners, Influencers & Technocrats Meet

Prism Cement continues to strengthen its stakeholder relationships through Influencers & Technocrats meets, Channel Partner engagements, and structured appreciation initiatives. Targeted below-the-line campaigns further enhance brand connect and deepen market outreach across regions.

Influencers Training Program

Focuses on enhancing contractor and mason capabilities through specialised in-house training initiatives. In FY26, the Company trained over 1,75,000 masons & contractors by conducting ~ 4,800 meets across areas such as sustainable and advance construction solutions, project management, waterproofing, earthquake-resistant structures and estimation.

Stakeholders Loyalty Program

At Prism Cement the loyalty programme is designed to strengthen long-term relationships with Channel Partners, Influencers & Technocrats by supporting and empowering them beyond just cement offerings. Close to
22,000 active partners are enrolled in the programme, benefiting from its rewards, recognition, and value-added initiatives.

22,000 **Active Stakeholders enrolled under Loyalty Programme**

Sapney Program
A rewards and engagement initiative for masons and contractors, aimed at recognising their contribution in promoting Prism Cement and driving growth in the premium segment.

Anmol Rishtey
A dealer and retailers engagement and rewards programme focused on strengthening channel partner relationships, enhancing profitability, and recognising business contribution and loyalty.

Aspire Program
An engagement platform connecting architects and engineers with Prism Cement to encourage collaboration, knowledge exchange, and long-term professional partnerships.

HR Johnson | A Nationwide Footprint

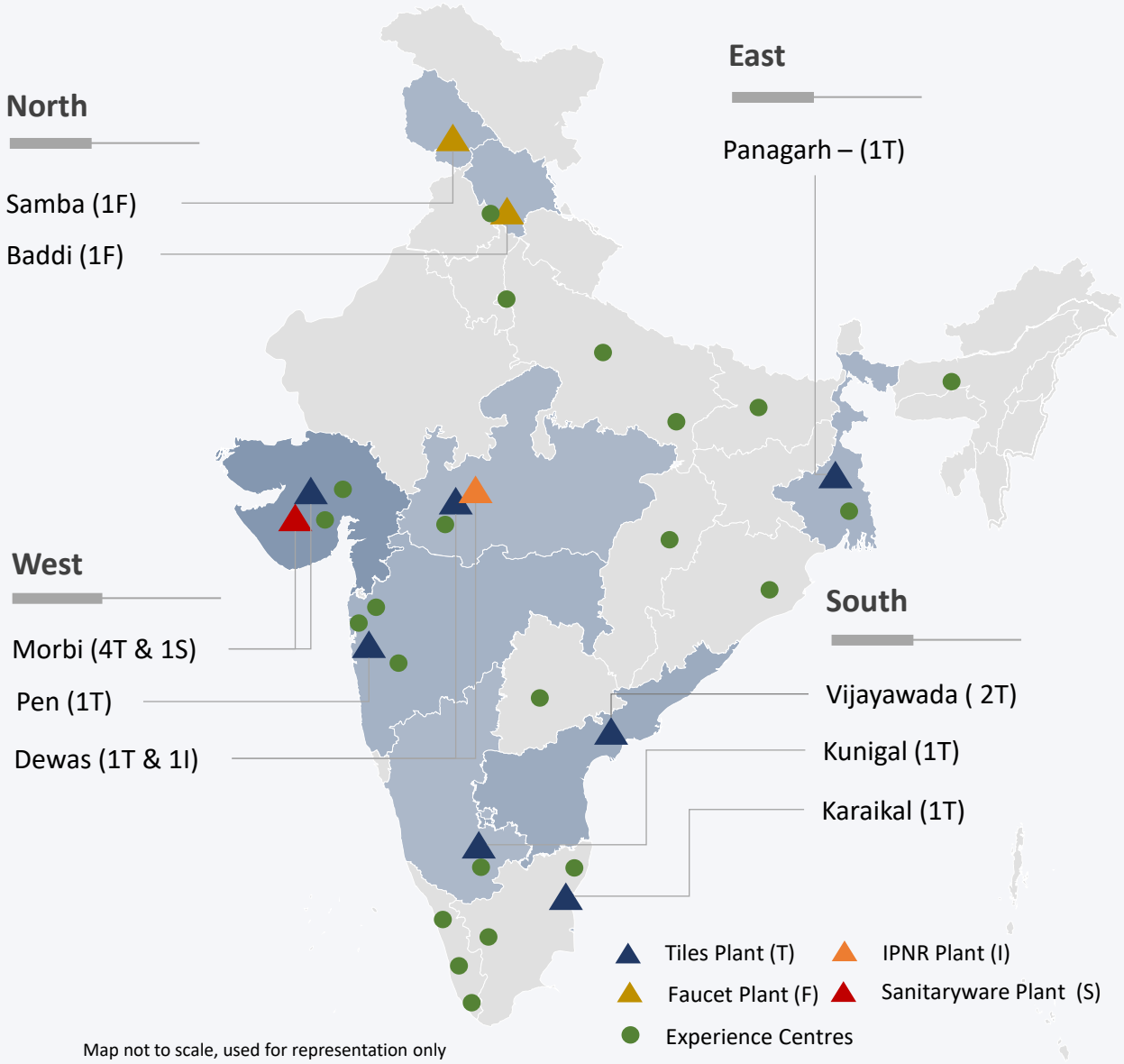
~64 MSM
tiles manufacturing capacity per annum

~3.8 Million Pieces
faucet Manufacturing capacity

~11,000 tonnes
sanitaryware manufacturing capacity

~900
Dealers

14.9%
ROCE in H1 FY27



22 Experience Centers

East
Bhubaneswar
Kolkata
Guwahati
Patna
Raipur

North
Delhi
Chandigarh
Lucknow
Varanasi

West
Ahmedabad
Morbi
Mumbai
Pune
Thane
Indore

South
Bengaluru
Chennai
Coimbatore
Hyderabad
Calicut
Ernakulam
Thiruvananthapuram

tiles portfolio

Glazed Vitrified Tiles (GVT)

Brand PORSELANO

Feature glass-like layer which enables high-definition designs, often mimicking natural materials like marble and wood. Also known as porcelain tiles, they offer superior strength, durability, and premium aesthetics.

Vitrified Tiles

Brand Marbonite

A seamless blend of aesthetics, durability, and performance. Available in a wide range of formats and finishes, including polished and matt. Offers enhanced stain and scratch resistance, low water absorption, and easy maintenance.

Ceramic Tiles

Brand JOHNSON DESIGNERS' CHOICE

High-quality, eco-friendly solutions available in diverse designs, sizes, and finishes, they help create unique and stylish interiors and exteriors. Durable and versatile, they are ideal for walls, floors, pathways, and even industrial applications.

Industrial Tiles

Brand ENDURA

Heavy-duty tiles engineered to withstand heavy loads, chemical exposure, & intense footfall across industries, hospitals, utilities, and public spaces. Ideal for shopfloors, workshops, staircases, pavements, & specialised applications, including tactile and anti-static tiles.

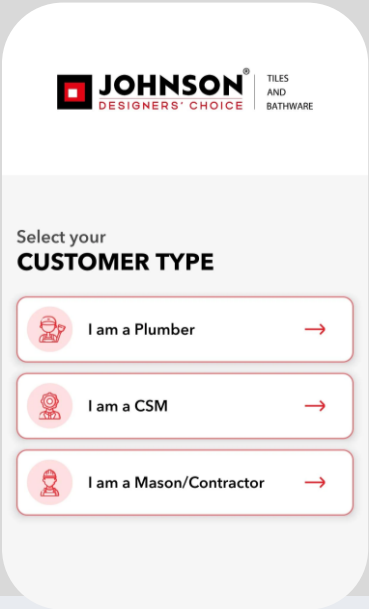
Marketing strengths

Strong Brand Equity
H & R Johnson stands for quality, durability, and innovation.

ATL & Digital Push
High-impact multimedia & digital campaign boosting visibility and recall

BTL Strength
Strong on-ground activations driving deep market engagement.

Influencer Programs
Sambandh-HRJ empowers and builds loyalty among plumbers, contractors and masons.



Innovation as a Foundation for Long-Term Growth

A Legacy of Innovations in Tiles

- Tactiles
- Germ Free
- Anti Static
- Stain Free
- Scratch Free
- Digi Tile
- Solar Reflective
- GVT
- Industrial
- Joint Free
- Hi-Traffic
- Anti Skid

Patents

01

‘A process for manufacturing isostatic punch and the punch manufactured therefrom’

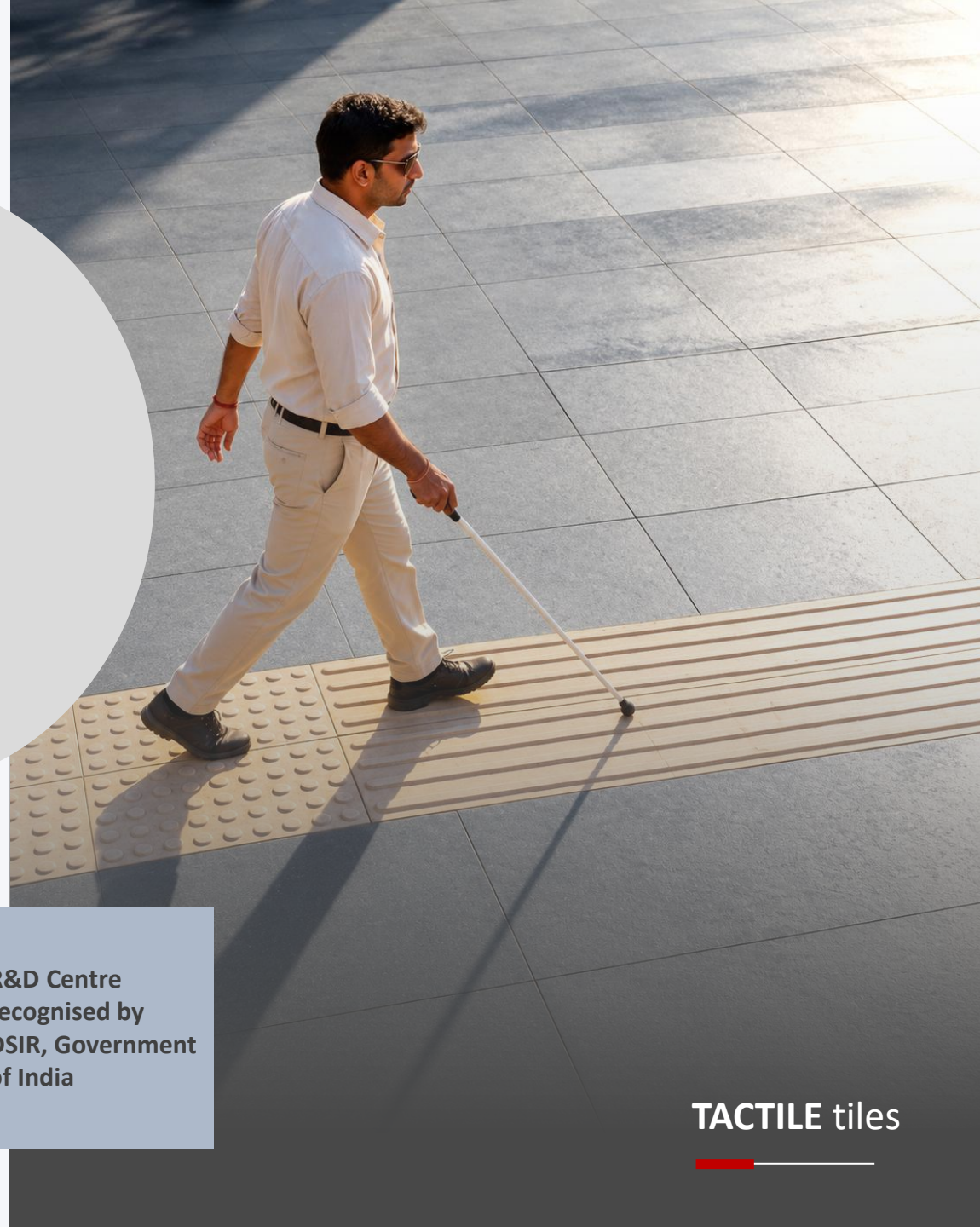
02

‘Anti-oxidation refractory frit & method of manufacturing the same’

03

‘Inorganic antimicrobial nanocomposite powder and a method of manufacturing the same’

R&D Centre recognised by DSIR, Government of India



RMC footprint

84
Plants [1]

42
Cities/Towns[1]

17.7 lakh m³
Volume in H1 FY27

₹ 829 Cr
Revenue in H1 FY27

[1] as on Sep 30, 2026





Prism RMC received multiple "**Certificate of Appreciation**" for landmark projects, including:

- **Mumbai–Ahmedabad Bullet Train**: Supplied 3+ million m³ of high-grade concrete.
- **Mumbai Coastal Road Project**: Supplied 0.5+ million m³ of high-grade concrete, including for the underwater tunnel.
- **Noida International Airport (Jewar), Asia's largest airport**: Supplied 0.2+ million m³ of concrete for the runway.

Customised Range to Meet Diverse Clientele Requirements | Homes to Mega projects

Performance

PrismChamp
Superior strength, durability, and sustainability

PrismCure
Proprietary additives enabling self hydration and curing

PrismColumns
Engineered for vertical structural columns

PrismRustSafe
Prevent corrosion of steel reinforcement in concrete structures.

PrismSlabs
Address shrinkage & micro-crack control, ensuring structural integrity

Durability

PrismMegaX
Exceptional strength and density for infrastructure and highrise constructions

PrismCoastX
Thrive harsh coastal conditions, boasting exceptional impermeability & durability

PrismXpress
Accelerated hardening, enabling for tight construction schedules

PrismCoolX
Manages temperature differentials within concrete, minimising thermal tensile cracks and early setting issues

Productivity

PrismSelf
Smooth and uniform filling of intricate formworks, with minimal manual intervention

PrismFlow
Free-flowing, self-compacting, quick, easy to place & provides high-quality surface finish.

PrismFill
Self-compacting slurry, ideal for backfilling & filling voids in difficult location

Green Concrete

PrismGreen
reduce carbon footprint and protect the environment

PrismLite
Energy-efficient concrete with exceptional thermal and sound insulation properties

PrismPervia
Promote groundwater recharge by capturing rainwater & replenishing aquifers

DIY

PrismMini
Portable, easy-to-use concrete in 40 kg bags, perfect for DIY projects and hard-to-reach areas where traditional mixers can't access

PrismFix
Ready-to-use concrete solution for structural strengthening and repairs, ideal for retrofitting

Floors Range

PrismDecor	**PrismFibro**
PrismTop	**PrismSmooth**
PrismRustic	**PrismGlossy**
PrismElite	**PrismShield**

Industry Partner under the Indo–Sweden Decarbonisation Program

Prism RMC selected as a key partner in **one of seven high-impact projects** under the Indo–Sweden Industrial Decarbonisation framework

India
Net Zero by 2070



Project Launch Event in Delhi

OUR PROJECT

AI -based platform ACORN to optimize concrete mix designs, reducing emissions and enhancing efficiency.

Funding from

विज्ञान एवं प्रौद्योगिकी विभाग
DEPARTMENT OF
SCIENCE & TECHNOLOGY
सत्यमेव जयते

Rigorous joint evaluation by the Department of **Science & Technology (DST)** and the **Swedish Energy Agency (SEA)**

Partners

Prism Johnson, Ecometrix AB and Datta Meghe College of Engineering partnership under LeadIT

Aligned with Global Climate Dialogue

COP Series



Consolidated Financials Summary

Particulars (₹ Cr)	FY22	FY23	FY24	FY25	FY26	Q2 FY26	Q1 FY27	Q2 FY27	% QoQ	% YoY	H1 FY26	H1 FY27	%YoY
Revenue from Operations[1]	5,827	6,830	7,175	6,830	7,404	1,731	1,844	1,874	*1.6%*	*8.3%*	3527	3718	*5.4%*
- Prism Cement	2,408	3,030	3,318	3,022	3,405	762	903	774	*(14.3%)*	*1.6%*	1675	1676	*0.1%*
- HRJ	2,221	2,399	2,386	2,393	2,447	587	522	690	*32.2%*	*17.6%*	1133	1212	*6.9%*
- Prism RMC	1,198	1,401	1,471	1,415	1,551	382	419	410	*(2.2%)*	*7.2%*	718	829	*15.5%*
EBITDA	**614**	**445**	**522**	**456**	**693**	**186**	**221**	**194**	***(11.9%)***	***4.3%***	**360**	**415**	***15.1%***
EBITDA Margin %	**10.5%**	**6.5%**	**7.3%**	**6.7%**	**9.4%**	**10.8%**	**12.0%**	**10.4%**			**10.2%**	**11.2%**	
Depreciation & Amortisation	305	384	406	476	531	138	122	115	*(5.6%)*	*(16.3%)*	271	237	*-12.5%*
Other Income	39	33	33	128	35	10	22	9	*(57.2%)*	*(9.0%)*	18	31	*69.8%*
EBIT (Incl. Other Income)	348	95	148	108	198	59	120	88	*(26.6%)*	*50.1%*	107	209	*94.3%*
Finance Cost	185	185	192	223	177	44	37	31	*(15.3%)*	*(29.3%)*	90	68	*-24.7%*
Net Profit[1]	**139**	**(68)**	**202**	**93**	**105**	**3.4**	**94**	**45.0**	***(52.2%)***	***1211.1%***	**5.5**	**139.0**	***2422.3%***
Net Profit Margin %	2.4%	(1.0%)	2.8%	1.4%	1.4%	0.2%	5.1%	2.4%			0.2%	3.7%	
Net Debt	**1,253**	**1,149**	**843**	**636**	**565**	**1,067**	**577**	**331**	***(42.6%)***	***(68.9%)***	**1067**	**331**	***-68.9%***

[1] Divestment of RQBE was completed on 1 July 2026 for a consideration of ₹325.87 Cr. A gain of ₹161.56 Cr was recognised in Q2 FY27 under discontinued operations and was not recognised in Prism Johnson's continuing operations P&L.

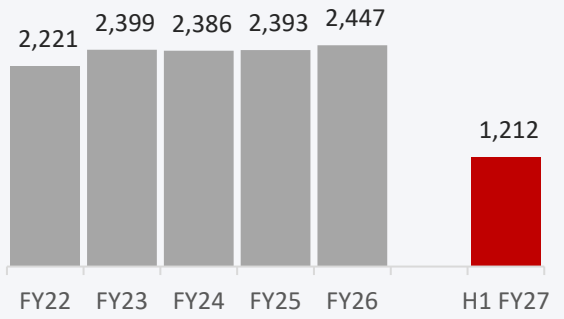
Free Cash Flow

Particulars (₹ Cr)	FY26	H1 FY26	H1 FY27
Cash Profit	**471**	**271**	**338**
Changes in Working Capital :			
Increase/(Decrease) in Trade Payables	41	(75)	8
(Increase)/Decrease in Trade Receivables	(126)	(23)	28
(Increase)/Decrease in Inventories	90	(22)	(130)
(Increase)/Decrease in Other Working Capital	262	(34)	(219)
Net changes in Working Capital	**267**	**(154)**	**(312)**
Free Cash Flow (FCF)	**738**	**117**	**26**
Net Financial Obligation[(1)] Movement	(404)	(279)	(26)
Operating FCF after Financial Obligation, Pre-Capex/Invt./Dividend	**334**	**(162)**	**-**
Less: Capex	356	198	96
Less: Operating Investments	64	64	27
Less: Dividend paid by the Subsidiary Company	8	8	-
Add: Net Proceeds from Sale of Subsidiary	-	-	326
Add: Net Proceeds from Sale of Non-core Assets	166	-	34
Net FCF after Financial Obligation, Post-Capex/Invt./Dividend	**72**	**(431)**	**237**

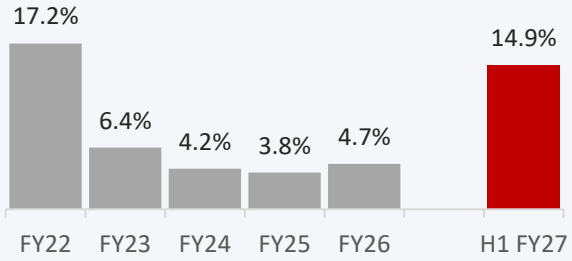
[(1)] Financial Obligations primarily comprises trade payables/vendor financing facilities availed by the Company to support working capital requirements

Historical Financial Highlights

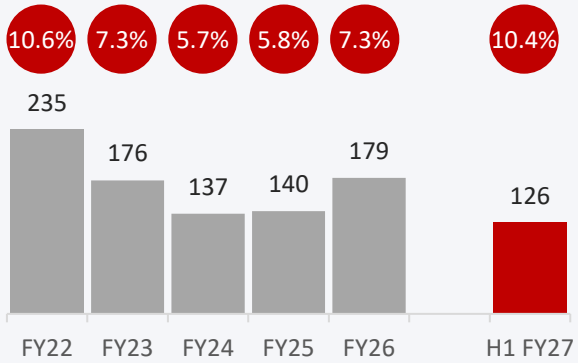
Revenue[1] (₹ Cr)



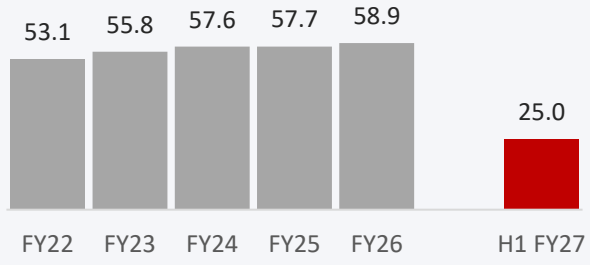
ROCE[2] (%)



EBITDA (₹ Cr)



Tiles Volume (million m²)



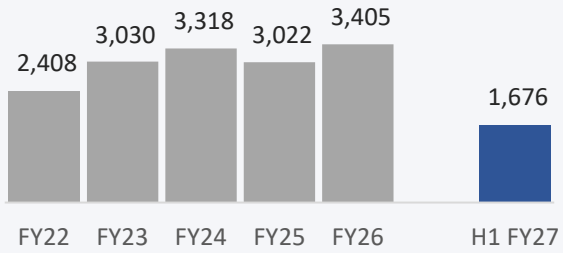


[1]Includes Tiles, JBD and others

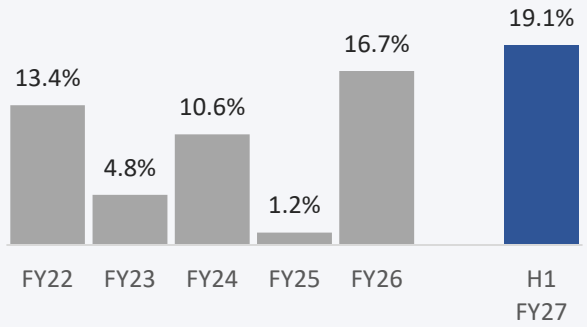
[2] ROCE is annualised

Historical Financial Highlights

Revenue[1] (₹ Cr)

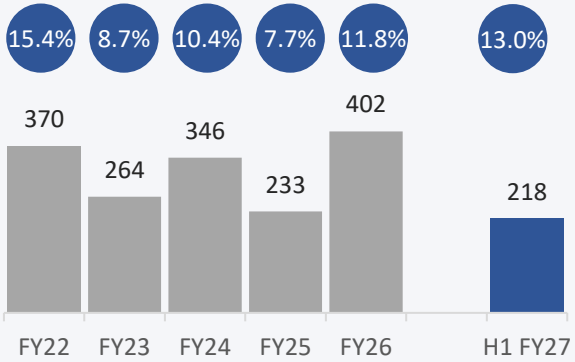


ROCE[2] (%)

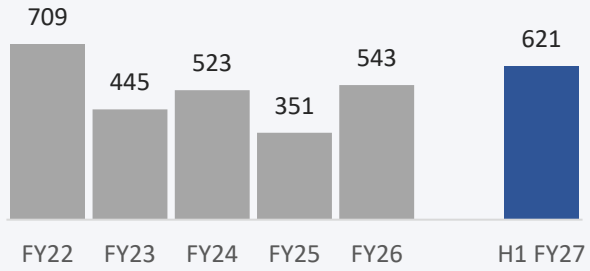


EBITDA (₹ Cr)

EBITDA%



EBITDA per tonne (₹)

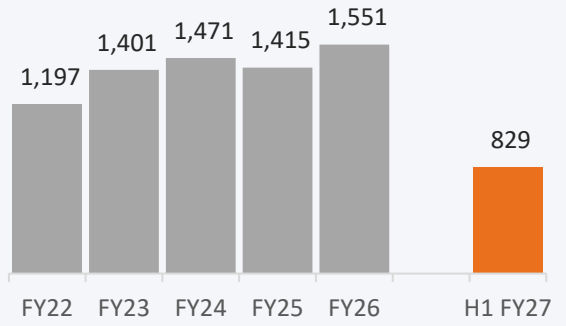




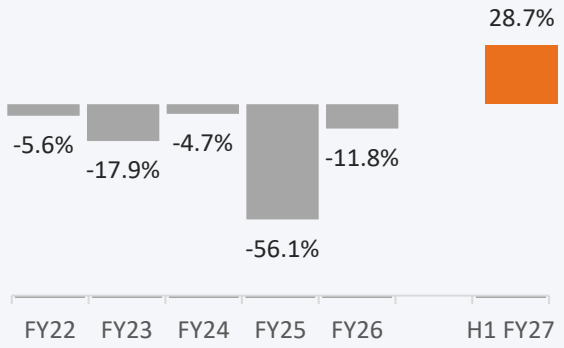
[1]Revenue include sale of Cement & Clinker
[2]ROCE is annualised

Historical Financial Highlights

Revenue (₹ Cr)

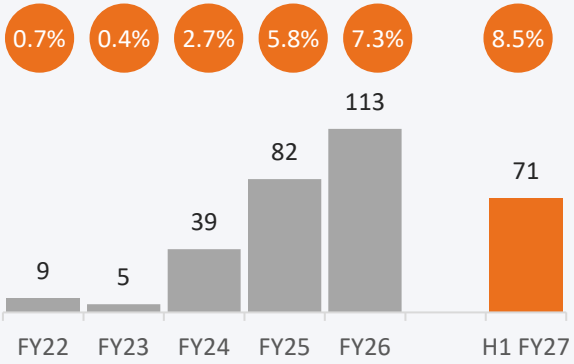


ROCE(1) (%)

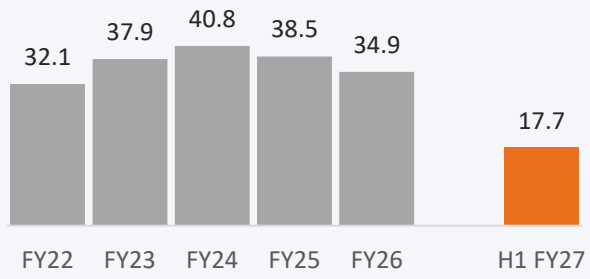


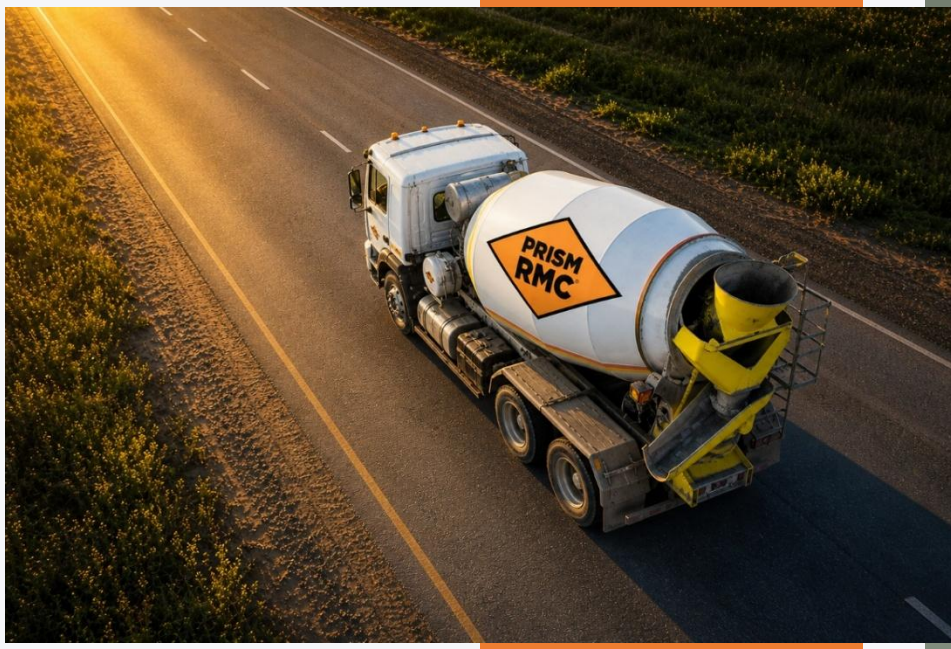
EBITDA (₹ Cr)

EBITDA%



Volume (2) (lakh m³)





(1) ROCE is annualised

(2) Volume includes CC and Mega Projects segment. For most of Mega Projects, customers supply their own raw material

THANK YOU

For Additional Information, Please Contact

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Email: ashish.samal@prismjohnson.in

Website: www.prismjohnson.in

Address: “Rahejas”, Main Avenue, V. P. Road,
Santacruz (W), Mumbai—400 054

Safe Harbour

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.