

PRISM JOHNSON LIMITED

CIN : L26942TG1992PLC014033

Registered Office : 305, Laxmi Niwas Apartments, Ameerpet, Hyderabad - 500 016

Phone : +91-40-23400218 ; Fax : +91-40-23402249 ; e-mail : investor@prismjohnson.in ; website : www.prismjohnson.in

Corporate Office : 'Rahejas', Main Avenue, V. P. Road, Santacruz (West), Mumbai - 400 054

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

₹ Crores

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		Dec. 31, 2021 Unaudited	Sept. 30, 2021 Unaudited	Dec. 31, 2020 Unaudited	Dec. 31, 2021 Unaudited	Dec. 31, 2020 Unaudited	March 31, 2021 Audited
1	Revenue from Operations :						
(a)	Net Sales	1,451.66	1,329.64	1,368.23	3,896.19	3,332.87	5,013.38
(b)	Other Operating Income	4.54	5.73	7.24	12.26	13.29	21.80
2	Other Income	10.90	9.28	7.12	25.27	24.02	36.20
3	Total Income	1,467.10	1,344.65	1,382.59	3,933.72	3,370.18	5,071.38
4	Expenses :						
(a)	Cost of materials consumed	352.83	328.84	318.40	962.16	674.40	1,052.73
(b)	Purchases of stock-in-trade	316.53	247.75	246.46	695.07	525.07	805.89
(c)	Changes in inventories	30.32	(26.30)	3.63	(46.95)	108.37	140.36
(d)	Power and fuel	177.52	204.97	192.30	575.43	502.69	741.72
(e)	Freight outward	163.71	149.52	168.98	471.30	429.30	658.61
(f)	Other manufacturing expenses	87.29	73.93	80.71	237.49	200.63	282.14
(g)	Employee benefits expense	123.43	121.13	110.04	358.36	326.86	433.70
(h)	Finance costs	41.33	45.33	45.30	130.99	147.30	191.18
(i)	Depreciation, amortisation and impairment expense	66.49	62.02	54.90	190.30	177.17	252.58
(j)	Other expenses	83.48	74.97	69.80	227.32	202.88	303.91
5	Total Expenses	1,442.93	1,282.16	1,290.52	3,801.47	3,294.67	4,862.82
6	Profit before Exceptional items & Tax	24.17	62.49	92.07	132.25	75.51	208.56
7	Exceptional Items :						
	Retrenchment/VRS cost at Plants of HRJ Division	-	1.88	-	1.88	18.14	24.07
	Gain on sale of Land	-	-	-	-	-	(32.57)
	Indirect Tax adjustments for earlier years (net)/Settlement of Indirect tax demands under Amnesty scheme	-	-	11.95	-	11.95	13.28
8	Profit before Tax	24.17	60.61	80.12	130.37	45.42	203.78
9	Tax expenses :						
	Current Tax	-	-	-	-	-	1.35
	Deferred Tax	6.08	15.25	18.77	32.81	18.77	2.48
10	Net Profit for the period after Tax	18.09	45.36	61.35	97.56	26.65	199.95
11	Other Comprehensive Income (net of tax)						
	Items that will not be re-classified to Profit/(Loss)	(0.13)	(0.55)	0.38	(1.25)	1.81	(2.56)
	Items that will be re-classified to Profit/(Loss)	-	-	-	-	-	-
12	Total Comprehensive Income for the period (comprising Profit/(Loss) and Other Comprehensive Income for the period)	17.96	44.81	61.73	96.31	28.46	197.39
13	Paid-up Equity Share Capital (Face value ₹ 10/- per share)	503.36	503.36	503.36	503.36	503.36	503.36
14	Other Equity						635.85
15	Earning Per Share - (Basic, diluted and not annualised) (₹)	0.36	0.90	1.22	1.94	0.53	3.97

Notes :

- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 1, 2022. The Statutory Auditors have carried out the limited review of the results.
- Figures of the previous periods have been regrouped wherever necessary. In the last quarter of the financial year 2020-21, the Company gave effect to the Composite Scheme of Arrangement and Amalgamation and restated financial statements of comparative periods in terms of the applicable accounting standard from the beginning of the comparative period. Consequently, figures for the quarter and the nine months ended December 31, 2020 stated hereinabove have also been restated and as a result, the same would differ from the results of that quarter published earlier.

3 Additional disclosures as per clause 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 :

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		Dec. 31, 2021	Sept. 30, 2021	Dec. 31, 2020	Dec. 31, 2021	Dec. 31, 2020	March 31, 2021
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
i	Outstanding Debt (₹ Crores)	1669.37	1384.03	1593.72	1669.37	1593.72	1528.85
ii	Net Worth (₹ Crores)	1235.52	1217.56	970.28	1235.52	970.28	1139.21
iii	Capital Redemption Reserve (₹ Crores)	10.75	10.75	10.75	10.75	10.75	10.75
iv	Debt Service Coverage Ratio (times) * {Net profit after tax + Depreciation and amortisations + Interest + loss on sale of fixed assets / (Interest + Lease payments + Principal repayment of long term loans)}	1.67	2.18	2.62	1.70	0.85	1.35
v	Interest Service Coverage Ratio (times) (Profit before Depreciation, Interest and Tax / Interest)	3.60	4.14	4.40	3.88	2.77	3.74
vi	Debt - Equity Ratio (times) (Total Debt / Equity)	1.35	1.14	1.64	1.35	1.64	1.34
vii	Current Ratio (times) (Current Assets / Current Liabilities excl. current borrowings)	1.09	0.95	0.97	1.09	0.97	0.99
viii	Long term debt to Working capital (times) {(Non-current Borrowings + Current maturities of long term debt) / Net working capital excl. current borrowings}	8.15	-16.64	-30.33	8.15	-30.33	-157.86
ix	Bad debts to Account receivable Ratio (%) (Bad debts / Average Trade receivables)	7.43%	1.21%	0.31%	8.68%	1.13%	2.11%
x	Current liability Ratio (%) (Current Liabilities excl. current borrowings / Total liabilities)	45.10%	44.07%	42.58%	45.10%	42.58%	44.50%
xi	Total debts to Total assets Ratio (%) {(Short Term Debt + Long Term Debt) / Total assets}	31.32%	29.16%	33.64%	31.32%	33.64%	30.96%
xii	Debtors turnover (times) (Sales of products and services / Average Trade receivables) - annualised	8.73	8.39	8.12	7.66	5.82	6.68
xiii	Inventory turnover (times) (Sales of products and services / Average inventory) - annualised	25.75	23.37	27.75	27.79	17.81	21.46
xiv	Operating margin (%) (Profit before Depreciation, Interest, Tax and Exceptional item less Other income / Sales of products and services)	8.34%	12.08%	13.53%	10.99%	11.28%	12.29%
xv	Net profit margin (%) (Profit after Tax / Sales of Products and services)	1.25%	3.41%	4.48%	2.50%	0.80%	3.99%
xvi	Asset Cover Ratio (times) * (Net assets available for unsecured lenders / Outstanding unsecured borrowings)	2.83	3.07	2.32	2.83	2.32	1.75

* Previous period ratio is recomputed based on formula adopted in the current period

for and on behalf of the Board of Directors

Place : Mumbai
Date : February 1, 2022

VIJAY AGGARWAL
MANAGING DIRECTOR

PRISM JOHNSON LIMITED

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STANDALONE SEGMENT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

₹ Crores

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		Dec. 31, 2021 Unaudited	Sept. 30, 2021 Unaudited	Dec. 31, 2020 Unaudited	Dec. 31, 2021 Unaudited	Dec. 31, 2020 Unaudited	March 31, 2021 Audited
1	Segment Revenue						
	a) Cement	567.54	554.12	619.57	1,727.45	1,758.10	2,585.74
	b) HRJ	578.50	493.41	474.13	1,352.93	1,033.60	1,573.14
	c) RMC	316.74	292.79	292.02	844.42	576.22	907.86
	Total	1,462.78	1,340.32	1,385.72	3,924.80	3,367.92	5,066.74
	Less : Inter Segment Revenue	6.58	4.95	10.25	16.35	21.76	31.56
	Total Revenue from operations	1,456.20	1,335.37	1,375.47	3,908.45	3,346.16	5,035.18
2	Segment Results						
	a) Cement	7.31	75.93	87.92	200.74	292.82	424.33
	b) HRJ	46.86	26.95	28.31	56.91	(62.56)	(48.15)
	c) RMC	0.56	(6.05)	2.57	(20.95)	(60.46)	(15.86)
	Total	54.73	96.83	118.80	236.70	169.80	360.32
	Less : (i) Finance costs	41.33	45.33	45.30	130.99	147.30	191.18
	(ii) Other Un-allocable expenditure net of un-allocable income	(10.77)	(9.11)	(6.62)	(24.66)	(22.92)	(34.64)
	Total Profit before Tax	24.17	60.61	80.12	130.37	45.42	203.78
		As at Dec. 31, 2021 Unaudited	As at Sept. 30, 2021 Unaudited	As at Dec. 31, 2020 Unaudited	As at Dec. 31, 2021 Unaudited	As at Dec. 31, 2020 Unaudited	As at March 31, 2021 Audited
3	Segment Assets						
	a) Cement	3,092.65	2,891.36	2,706.42	3,092.65	2,706.42	2,717.26
	b) HRJ	1,061.62	975.81	1,086.55	1,061.62	1,086.55	1,076.55
	c) RMC	517.35	479.29	473.68	517.35	473.68	521.58
	d) Unallocated	663.01	404.63	476.73	663.01	476.73	628.15
	Total	5,334.63	4,751.09	4,743.38	5,334.63	4,743.38	4,943.54
4	Segment Liabilities						
	a) Cement	1,254.30	1,104.25	1,124.27	1,254.30	1,124.27	1,189.08
	b) HRJ	755.72	655.01	666.99	755.72	666.99	706.13
	c) RMC	358.18	334.74	341.26	358.18	341.26	351.12
	d) Unallocated	1,730.91	1,439.53	1,640.58	1,730.91	1,640.58	1,558.00
	Total	4,099.11	3,533.53	3,773.10	4,099.11	3,773.10	3,804.33
5	Capital Employed						
	a) Cement	1,838.35	1,787.11	1,582.15	1,838.35	1,582.15	1,528.18
	b) HRJ	305.90	320.80	419.56	305.90	419.56	370.42
	c) RMC	159.17	144.55	132.42	159.17	132.42	170.46
	d) Unallocated	(1,067.90)	(1,034.90)	(1,163.85)	(1,067.90)	(1,163.85)	(929.85)
	Total	1,235.52	1,217.56	970.28	1,235.52	970.28	1,139.21

Notes :

- The operating segments identified are a) Cement b) HRJ - Tile & Bath and c) RMC - Ready Mixed Concrete. Segment revenue, segment expenses, segment assets and segment liabilities have been identified to segments on the basis of their relationship to the operating activities of the segment. Revenue, expenses, assets and liabilities, which relate to the Company as a whole and are not allocable to segments on reasonable basis have been included under "Unallocated revenue / expenses / assets / liabilities".
- Figures of the previous period have been regrouped wherever necessary.

for and on behalf of the Board of Directors

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STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

₹ Crores

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		Dec. 31, 2021 Unaudited	Sept. 30, 2021 Unaudited	Dec. 31, 2020 Unaudited	Dec. 31, 2021 Unaudited	Dec. 31, 2020 Unaudited	March 31, 2021 Audited
1	Revenue from Operations :						
(a)	Net Sales	1,599.74	1,473.03	1,500.66	4,339.31	3,673.06	5,494.92
(b)	Other Operating Income	36.80	31.19	24.75	113.14	63.88	92.22
2	Other Income	10.88	10.74	6.44	26.80	25.87	38.15
3	Total Income	1,647.42	1,514.96	1,531.85	4,479.25	3,762.81	5,625.29
4	Expenses :						
(a)	Cost of materials consumed	466.08	430.07	422.83	1,249.32	891.20	1,392.74
(b)	Purchases of stock-in-trade	134.29	90.75	89.10	282.32	189.98	306.82
(c)	Changes in inventories	12.91	(26.11)	9.49	(67.37)	153.13	187.07
(d)	Power and fuel	270.73	269.17	243.90	773.66	614.17	917.16
(e)	Freight outward	163.94	149.76	169.04	472.03	429.48	658.86
(f)	Other manufacturing expenses	96.34	82.20	91.02	261.44	222.94	306.57
(g)	Employee benefits expense	159.79	153.74	141.75	458.98	410.50	549.89
(h)	Finance costs	45.11	48.66	50.20	142.07	161.83	210.38
(i)	Depreciation, amortisation and impairment expense	75.08	70.25	63.63	215.60	208.44	292.52
(j)	Other expenses	216.73	204.91	167.75	636.56	441.30	646.21
5	Total Expenses	1,641.00	1,473.40	1,448.71	4,424.61	3,722.97	5,468.22
6	Profit before Share in Profit of Associates & Joint Ventures, Exceptional items & Tax	6.42	41.56	83.14	54.64	39.84	157.07
7	Share of Profit of Associates & Joint Ventures accounted by using the equity method	1.57	1.73	2.77	3.41	1.40	4.25
8	Exceptional Items :						
	Retrenchment/VRS cost at Plants of HRJ Division	-	1.88	-	1.88	18.14	24.07
	Gain on sale of Land	-	-	-	-	-	(32.57)
	Indirect Tax adjustments for earlier years (net)/Settlement of Indirect tax demands under Amnesty scheme	-	-	11.95	-	11.95	13.28
9	Profit before Tax	7.99	41.41	73.96	56.17	11.15	156.54
10	Tax expenses :						
	Current Tax	1.74	0.33	4.93	2.41	7.47	10.37
	Deferred Tax	6.97	12.06	21.08	29.66	20.76	5.83
11	Net Profit/(Loss) for the period after Tax	(0.72)	29.02	47.95	24.10	(17.08)	140.34
	Non-controlling Interest (on net profit/(loss) for the period)	(10.18)	(9.00)	(7.82)	(38.07)	(22.03)	(30.89)
	Net Profit/(Loss) after tax and Non-controlling Interest (net of tax)	9.46	38.02	55.77	62.17	4.95	171.23
12	Other Comprehensive Income (net of tax)						
	Items that will not be re-classified to Profit/(Loss)	(0.07)	(0.54)	0.25	(1.15)	1.79	(2.38)
	Items that will be re-classified to Profit/(Loss)	(5.19)	3.24	4.40	(2.86)	6.72	(3.56)
	Other Comprehensive Income/(Loss) for the period	(5.26)	2.70	4.65	(4.01)	8.51	(5.94)
	Non-controlling Interest (Other Comprehensive Income)	(2.52)	1.59	2.10	(1.36)	3.28	(1.66)
	Other Comprehensive Income after Non-controlling Interest (net of tax)	(2.74)	1.11	2.55	(2.65)	5.23	(4.28)
13	Total Comprehensive Income for the period comprising Profit and Other Comprehensive Income for the period	(5.98)	31.72	52.60	20.09	(8.57)	134.40
	Total Non-controlling Interest	(12.70)	(7.41)	(5.72)	(39.43)	(18.75)	(32.55)
	Total Comprehensive Income for the period after Non-controlling Interest comprising Profit and Other Comprehensive Income for the period	6.72	39.13	58.32	59.52	10.18	166.95
14	Paid-up Equity Share Capital (Face value ₹ 10/- per share)	503.36	503.36	503.36	503.36	503.36	503.36
15	Other Equity						738.18
16	Earning Per Share - (Basic, diluted and not annualised) (₹)	0.19	0.76	1.11	1.24	0.10	3.40

Notes :

- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 1, 2022. The Statutory Auditors have carried out the limited review of the results.
- Figures of the previous periods have been regrouped wherever necessary. In the last quarter of the financial year 2020-21, the Company gave effect to the Composite Scheme of Arrangement and Amalgamation and restated financial statements of comparative periods in terms of the applicable accounting standard from the beginning of the comparative period. Consequently, figures for the quarter and the nine months ended December 31, 2020 stated hereinabove have also been restated and as a result, the same would differ from the results of that quarter published earlier.

3 Additional disclosures as per clause 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 :

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
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i	Outstanding Debt (₹ Crores)	1880.34	1571.60	1795.12	1880.34	1795.12	1727.94
ii	Net Worth (₹ Crores)	1298.73	1294.34	1085.30	1298.73	1085.30	1241.54
iii	Capital Redemption Reserve (₹ Crores)	12.69	12.69	11.94	12.69	11.94	12.69
iv	Debt Service Coverage Ratio (times) {Net profit after tax + Depreciation and amortisations + Interest + loss on sale of fixed assets / (Interest + Lease payments + Principal repayment of long term loans)}	1.42	1.89	2.42	1.40	0.83	1.26
v	Interest Service Coverage Ratio (times) (Profit before Depreciation, Interest and Tax / Interest)	3.14	3.63	3.98	3.23	2.56	3.42
vi	Debt - Equity Ratio (times) (Total Debt/Equity)	1.45	1.21	1.65	1.45	1.65	1.39
vii	Current Ratio (times) (Current Assets / Current Liabilities excl. current borrowings)	1.05	0.93	1.03	1.05	1.03	1.04
viii	Long term debt to Working capital (times) {(Non-current Borrowings + Current maturities of long term debt) / Net working capital excl. current borrowings}	12.19	-10.37	24.61	12.19	24.61	17.96
ix	Bad debts to Account receivable Ratio (%) (Bad debts / Average Trade receivables)	6.76%	1.09%	0.28%	7.78%	1.05%	1.96%
x	Current liability Ratio (%) (Current Liabilities excl. current borrowings / Total liabilities)	46.32%	45.54%	42.33%	46.32%	42.33%	45.00%
xi	Total debts to Total assets Ratio (%) {(Short Term Debt + Long Term Debt) / Total assets}	28.15%	25.89%	30.42%	28.15%	30.42%	28.03%
xii	Debtors turnover (times) (Sales of products and services / Average Trade receivables) - annualised	8.75	8.37	7.92	7.65	5.88	6.74
xiii	Inventory turnover (times) (Sales of products and services / Average inventory) - annualised	20.98	19.74	22.24	21.84	14.34	16.93
xiv	Operating margin (%) (Profit before Depreciation, Interest, Tax and Exceptional item less Other income / Sales of products and services)	7.23%	10.16%	12.70%	8.88%	10.46%	11.32%
xv	Net profit margin (%) (Profit after Tax / Sales of Products and services)	-0.05%	1.97%	3.20%	0.56%	-0.47%	2.55%

for and on behalf of the Board of Directors

Place : Mumbai
Date : February 1, 2022

VIJAY AGGARWAL
MANAGING DIRECTOR

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₹ Crores

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		Dec. 31, 2021 Unaudited	Sept. 30, 2021 Unaudited	Dec. 31, 2020 Unaudited	Dec. 31, 2021 Unaudited	Dec. 31, 2020 Unaudited	March 31, 2021 Audited
1	Segment Revenue						
	a) Cement	567.54	554.12	619.57	1,727.45	1,758.10	2,585.74
	b) HRJ	633.24	546.94	542.29	1,532.90	1,218.32	1,832.50
	c) RMC	316.74	292.79	292.02	844.42	576.22	907.86
	d) Insurance	125.60	115.46	81.87	364.31	206.39	292.98
	Total	1,643.12	1,509.31	1,535.75	4,469.08	3,759.03	5,619.08
	Less : Inter Segment Revenue	6.58	5.09	10.34	16.63	22.09	31.94
	Total Revenue from operations	1,636.54	1,504.22	1,525.41	4,452.45	3,736.94	5,587.14
2	Segment Results						
	a) Cement	7.01	75.68	87.86	200.21	292.75	424.51
	b) HRJ	56.05	30.94	49.22	71.21	(30.38)	(2.87)
	c) RMC	0.56	(6.05)	2.57	(20.95)	(60.46)	(15.86)
	d) Insurance	(10.76)	(12.13)	(13.60)	(40.00)	(29.19)	(43.04)
	Total	52.86	88.44	126.05	210.47	172.72	362.74
	Less : (i) Finance costs	45.11	48.66	50.20	142.07	161.83	210.38
	(ii) Other Un-allocable expenditure net of un-allocable income	(10.42)	(10.63)	(5.93)	(25.84)	(22.29)	(35.07)
	Total Profit before Tax	18.17	50.41	81.78	94.24	33.18	187.43
		As at Dec. 31, 2021	As at Sept. 30, 2021	As at Dec. 31, 2020	As at Dec. 31, 2021	As at Dec. 31, 2020	As at March 31, 2021
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
3	Segment Assets						
	a) Cement	3,092.08	2,891.09	2,706.32	3,092.08	2,706.32	2,717.22
	b) HRJ	1,660.00	1,550.57	1,634.37	1,660.00	1,634.37	1,635.81
	c) RMC	517.35	479.29	473.68	517.35	473.68	521.58
	d) Insurance	949.44	949.31	767.12	949.44	767.12	841.18
	e) Unallocated	465.11	204.72	324.77	465.11	324.77	454.00
	Total	6,683.98	6,074.98	5,906.26	6,683.98	5,906.26	6,169.79
4	Segment Liabilities						
	a) Cement	1,254.30	1,104.25	1,124.27	1,254.30	1,124.27	1,189.08
	b) HRJ	937.97	838.52	815.20	937.97	815.20	861.77
	c) RMC	358.18	334.74	341.26	358.18	341.26	351.12
	d) Insurance	862.53	846.69	665.90	862.53	665.90	736.43
	e) Unallocated	1,972.27	1,656.44	1,874.33	1,972.27	1,874.33	1,789.85
	Total	5,385.25	4,780.64	4,820.96	5,385.25	4,820.96	4,928.25
5	Capital Employed						
	a) Cement	1,837.78	1,786.84	1,582.05	1,837.78	1,582.05	1,528.14
	b) HRJ	722.03	712.05	819.17	722.03	819.17	774.04
	c) RMC	159.17	144.55	132.42	159.17	132.42	170.46
	d) Insurance	86.91	102.62	101.22	86.91	101.22	104.75
	e) Unallocated	(1,507.16)	(1,451.72)	(1,549.56)	(1,507.16)	(1,549.56)	(1,335.85)
	Total	1,298.73	1,294.34	1,085.30	1,298.73	1,085.30	1,241.54

Notes :

- The operating segments identified are a) Cement b) HRJ - Tile & Bath c) RMC - Ready Mixed Concrete and d) Insurance. Segment revenue, segment expenses, segment assets and segment liabilities have been identified to segments on the basis of their relationship to the operating activities of the segment. Revenue, expenses, assets and liabilities, which relate to the Company as a whole and are not allocable to segments on reasonable basis have been included under "Unallocated revenue / expenses / assets / liabilities".
- Figures of the previous period have been regrouped wherever necessary.

for and on behalf of the Board of Directors

Place : Mumbai
Date : February 1, 2022

VIJAY AGGARWAL
MANAGING DIRECTOR