

PRISM JOHNSON LIMITED

(Formerly Prism Cement Limited)

CIN : L26942TG1992PLC014033

Registered Office : 305, Laxmi Niwas Apartments, Ameerpet, Hyderabad - 500 016

Phone : +91-40-23400218 ; Fax : +91-40-23402249 ; e-mail : investor@prismjohnson.in ; website : www.prismjohnson.in

Corporate Office : 'Rahejas', Main Avenue, V. P. Road, Santacruz (West), Mumbai - 400 054

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2018

₹ Crores

| Sr. No. | Particulars | Quarter ended | | | Nine months ended | | Year ended |
|-----------|--|----------------------------|-----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|
| | | Dec. 31, 2018 Unaudited | Sept. 30, 2018 Unaudited | Dec. 31, 2017 Unaudited | Dec. 31, 2018 Unaudited | Dec. 31, 2017 Unaudited | March 31, 2018 Audited |
| 1 | Revenue from Operations : | | | | | | |
| (a) | Net Sales | 1,434.43 | 1,330.69 | 1,296.32 | 4,260.74 | 3,892.33 | 5,500.39 |
| (b) | Other Operating Income | 5.39 | 4.58 | 8.62 | 12.04 | 14.01 | 19.61 |
| 2 | Other Income | 2.35 | 12.06 | 12.98 | 17.59 | 61.29 | 66.16 |
| 3 | Total Income | 1,442.17 | 1,347.33 | 1,317.92 | 4,290.37 | 3,967.63 | 5,586.16 |
| 4 | Expenses : | | | | | | |
| (a) | Cost of materials consumed | 333.79 | 331.01 | 320.62 | 1,023.08 | 941.97 | 1,305.16 |
| (b) | Purchases of stock-in-trade | 260.36 | 237.78 | 255.58 | 731.74 | 795.31 | 1,119.75 |
| (c) | Changes in Inventories of finished goods, work-in-progress and stock-in-trade | (27.56) | (27.35) | 4.55 | (67.61) | 27.88 | 54.16 |
| (d) | Power and fuel | 240.15 | 216.83 | 173.76 | 693.12 | 507.65 | 732.69 |
| (e) | Freight outward | 212.09 | 188.83 | 177.43 | 613.43 | 464.29 | 670.04 |
| (f) | Excise Duty | - | - | - | - | 111.51 | 111.51 |
| (g) | Other manufacturing expenses | 101.63 | 89.39 | 82.12 | 278.83 | 248.73 | 335.36 |
| (h) | Employee benefits expense | 113.47 | 115.85 | 103.71 | 339.97 | 310.54 | 413.99 |
| (i) | Finance costs | 43.66 | 43.55 | 48.72 | 131.99 | 142.03 | 187.28 |
| (j) | Depreciation and amortisation expense | 39.99 | 38.48 | 40.23 | 116.07 | 114.20 | 153.07 |
| (k) | Other expenses | 96.88 | 102.62 | 96.35 | 290.01 | 288.47 | 398.09 |
| 5 | Total Expenses | 1,414.46 | 1,336.99 | 1,303.07 | 4,150.63 | 3,952.58 | 5,481.10 |
| 6 | Profit before Tax | 27.71 | 10.34 | 14.85 | 139.74 | 15.05 | 105.06 |
| 7 | Tax expenses | | | | | | |
| | Current tax | 7.40 | 2.61 | - | 32.83 | 5.42 | 27.00 |
| | Deferred tax | 1.29 | 0.69 | - | 10.65 | 1.96 | 7.65 |
| 8 | Net Profit for the period after Tax | 19.02 | 7.04 | 14.85 | 96.26 | 7.67 | 70.41 |
| 9 | Other Comprehensive Income (net of tax) | | | | | | |
| | Items that will not be re-classified to Profit/(Loss) | (0.07) | (0.12) | (0.87) | (0.25) | (1.92) | (0.23) |
| | Items that will be re-classified to Profit/(Loss) | - | - | - | - | - | - |
| 10 | Total Comprehensive Income for the period (comprising Profit and Other Comprehensive Income for the period) | 18.95 | 6.92 | 13.98 | 96.01 | 5.75 | 70.18 |
| 11 | Paid-up Equity Share Capital (Face value ₹ 10/- per share) | 503.36 | 503.36 | 503.36 | 503.36 | 503.36 | 503.36 |
| 12 | Other Equity | | | | | | 522.47 |
| 13 | Earning Per Share - (Basic, diluted and not annualised) (₹) | 0.38 | 0.14 | 0.29 | 1.91 | 0.15 | 1.40 |

- Notes :**
- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 6, 2019. The Statutory Auditors have carried out the limited review of the results for the quarter and nine months ended December 31, 2018.
 - Sales for the quarter April 1, 2017 to June 30, 2017 is inclusive of excise duty. Sales for the period July 1, 2017 to December 31, 2018 is net of Goods and Services Tax. For comparison purposes, sales excluding excise duty is given below :

₹ Crores

| Particulars | Quarter ended | | | Nine months ended | | Year ended |
|---------------------------------|----------------------------|-----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|
| | Dec. 31, 2018 Unaudited | Sept. 30, 2018 Unaudited | Dec. 31, 2017 Unaudited | Dec. 31, 2018 Unaudited | Dec. 31, 2017 Unaudited | March 31, 2018 Audited |
| Net Sales excluding excise duty | 1,434.43 | 1,330.69 | 1,296.32 | 4,260.74 | 3,780.82 | 5,388.88 |

- The Company has created and maintained adequate security with respect to its secured listed non-convertible debt.
- Figures of the previous period have been regrouped wherever necessary.

for and on behalf of the Board of Directors

Place : Mumbai
Date : February 6, 2019

SIGNED FOR IDENTIFICATION
BY
G. M. Kapadia
G. M. KAPADIA & CO.
MUMBAI.

VIJAY AGGARWAL
MANAGING DIRECTOR

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STANDALONE SEGMENT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2018

₹ Crores

| Sr. No. | Particulars | Quarter ended | | | Nine months ended | | Year ended |
|---------|--|----------------------------|-----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|
| | | Dec. 31, 2018 Unaudited | Sept. 30, 2018 Unaudited | Dec. 31, 2017 Unaudited | Dec. 31, 2018 Unaudited | Dec. 31, 2017 Unaudited | March 31, 2018 Audited |
| 1 | Segment Revenue | | | | | | |
| | a) Cement | 658.62 | 586.31 | 571.40 | 1,977.94 | 1,697.56 | 2,453.13 |
| | b) HRJ | 425.38 | 409.70 | 390.32 | 1,233.37 | 1,231.79 | 1,708.77 |
| | c) RMC | 373.14 | 340.31 | 348.00 | 1,086.75 | 990.26 | 1,376.26 |
| | Total | 1,457.14 | 1,336.32 | 1,309.72 | 4,298.06 | 3,919.61 | 5,538.16 |
| | Less : Inter Segment Revenue | 17.32 | 1.05 | 4.78 | 25.28 | 13.27 | 18.16 |
| | Total Revenue from operations | 1,439.82 | 1,335.27 | 1,304.94 | 4,272.78 | 3,906.34 | 5,520.00 |
| 2 | Segment Results | | | | | | |
| | a) Cement | 77.12 | 55.15 | 60.70 | 275.10 | 175.70 | 279.33 |
| | b) HRJ | (8.36) | (6.26) | (4.48) | (23.77) | (31.84) | (22.28) |
| | c) RMC | 0.46 | 1.77 | 4.84 | 12.82 | (4.84) | 6.32 |
| | Total | 69.22 | 50.66 | 61.06 | 264.15 | 139.02 | 263.37 |
| | Less : (i) Finance costs | 43.66 | 43.55 | 48.72 | 131.99 | 142.03 | 187.28 |
| | (ii) Other Un-allocable expenditure net of un-allocable income | (2.15) | (3.23) | (2.51) | (7.58) | (18.06) | (28.97) |
| | Total Profit before Tax | 27.71 | 10.34 | 14.85 | 139.74 | 15.05 | 105.06 |
| 3 | Segment Assets | | | | | | |
| | a) Cement | 2,487.38 | 2,517.17 | 2,339.40 | 2,487.38 | 2,339.40 | 2,326.13 |
| | b) HRJ | 1,200.93 | 1,210.46 | 1,158.31 | 1,200.93 | 1,158.31 | 1,204.54 |
| | c) RMC | 531.08 | 507.83 | 482.02 | 531.08 | 482.02 | 470.74 |
| | d) Unallocated | 196.05 | 186.75 | 201.34 | 196.05 | 201.34 | 206.31 |
| | Total | 4,415.44 | 4,422.21 | 4,181.07 | 4,415.44 | 4,181.07 | 4,207.72 |
| 4 | Segment Liabilities | | | | | | |
| | a) Cement | 998.93 | 967.98 | 789.39 | 998.93 | 789.39 | 789.55 |
| | b) HRJ | 474.77 | 498.32 | 441.25 | 474.77 | 441.25 | 529.69 |
| | c) RMC | 358.08 | 344.39 | 295.75 | 358.08 | 295.75 | 291.23 |
| | d) Unallocated | 1,492.16 | 1,538.97 | 1,693.28 | 1,492.16 | 1,693.28 | 1,571.42 |
| | Total | 3,323.94 | 3,349.66 | 3,219.67 | 3,323.94 | 3,219.67 | 3,181.89 |
| 5 | Capital Employed | | | | | | |
| | a) Cement | 1,488.45 | 1,549.19 | 1,550.01 | 1,488.45 | 1,550.01 | 1,536.58 |
| | b) HRJ | 726.16 | 712.14 | 717.06 | 726.16 | 717.06 | 674.85 |
| | c) RMC | 173.00 | 163.44 | 186.27 | 173.00 | 186.27 | 179.51 |
| | d) Unallocated | (1,296.11) | (1,352.22) | (1,491.94) | (1,296.11) | (1,491.94) | (1,365.11) |
| | Total | 1,091.50 | 1,072.55 | 961.40 | 1,091.50 | 961.40 | 1,025.83 |

Notes :

- The operating segments identified are a) Cement b) HRJ - Tile & Bath and c) RMC - Ready Mixed Concrete. Segment revenue, segment expenses, segment assets and segment liabilities have been identified to segments on the basis of their relationship to the operating activities of the segment. Revenue, expenses, assets and liabilities, which relate to the Company as a whole and are not allocable to segments on reasonable basis have been included under "Unallocated revenue / expenses / assets / liabilities".
- Figures of the previous period have been regrouped wherever necessary.

Place : Mumbai
Date : February 6, 2019

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BY
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G. M. KAPADIA & CO.
MUMBAI.

for and on behalf of the Board of Directors

Vijay Aggarwal
VIJAY AGGARWAL
MANAGING DIRECTOR